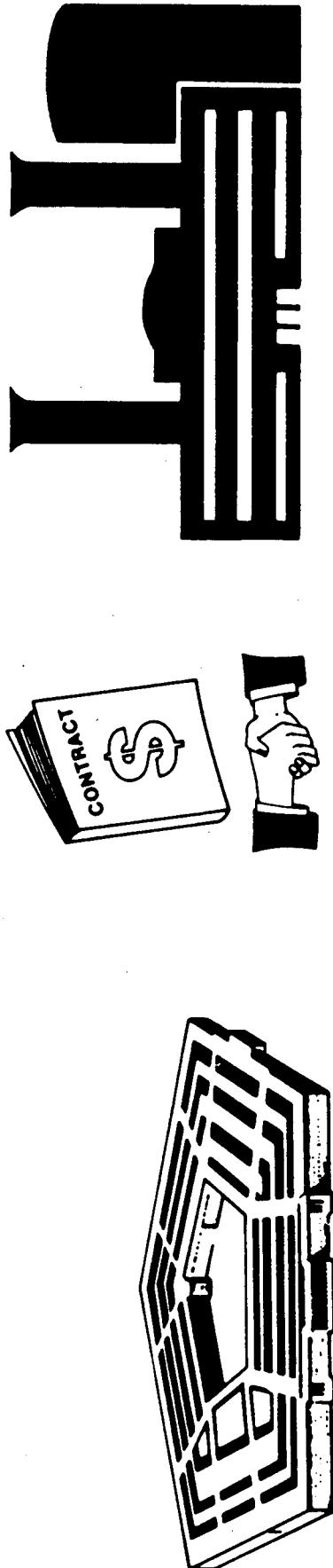




Department of Defense

PRIME CONTRACT AWARDS

Fiscal Year 1995



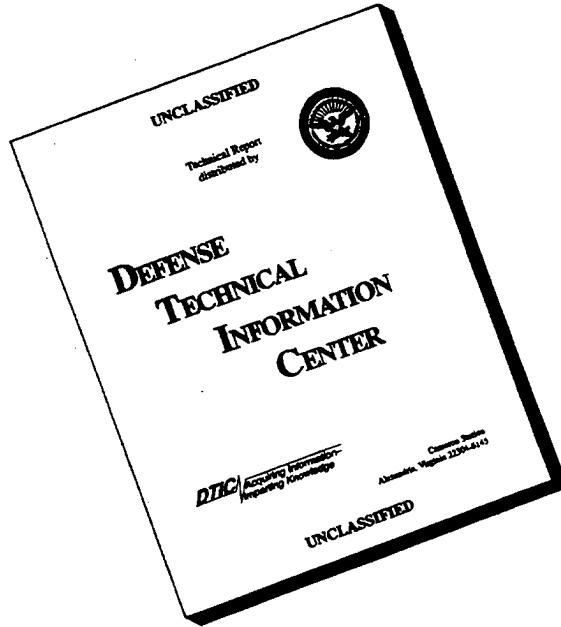
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PRIME CONTRACT AWARDS

Fiscal Year 1995

Department of Defense
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FOREWORD

Prime Contract Awards is published semianually. This publication displays fiscal year 1995 and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1986 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary, pages 59 and 60. Commencing with FY 1989, it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in house" work performed at government owned and operated establishments, such as Navy shipyards, Army arsenals, and Air

Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during FY 1995 totaled \$131,364,903 thousand (rounded), as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 12,332,208
Work Outside United States	5,644,982
Educational and Nonprofit Institutions	3,291,404
Business Firms Inside United States	110,032,612
Tariff or Regulated Acquisitions	63,697
Total	\$131,364,903

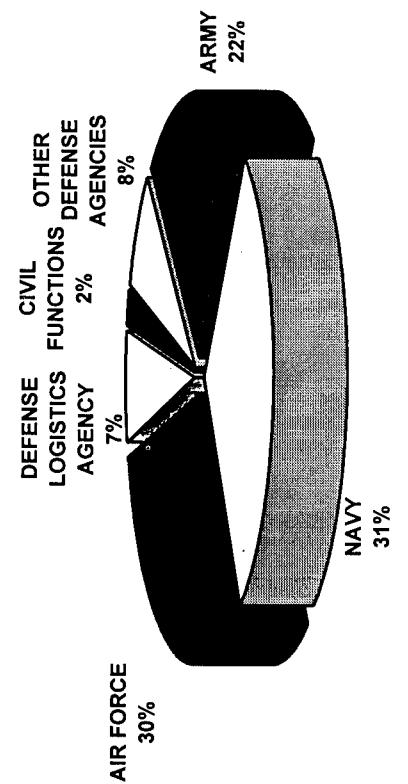
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$9,225 million as follows: Army, \$1,615 million; Navy \$1,616 million; Air Force \$5,819 million; Defense Logistics Agency, \$126 million, and Other Defense Agencies, \$49 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1995 (October 1994 through September 1995) totaled \$131,365 million. This was a decrease of \$854 million (0.6 percent) from the \$132,219 million awarded during FY 1994. Contract awards to U.S. businesses for work inside the United States decreased by \$1,981 million. Awards to or through other Government Agencies increased by \$1,235 million; awards to educational and nonprofit institutions decreased by \$24 million; and awards for work outside the United States increased by \$43 million. See Tables 1 and 2 on pages 5 and 7.

The following chart displays the percentage of obligations awarded by each Defense Component during FY 1995.



FY 1995

Procurement Trends

DoD procurement decreased from \$158.8 billion in FY 1986 to \$156.5 billion in FY 1987, and continued to decrease each year through FY 1989. During FY 1990, an upward trend is shown which continued through FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. In FY 1995, awards decreased to \$131.3 billion, the lowest fiscal year total in the last ten years. The long term trend in prime contract awards is shown in Table 3, page 11.

Small Business Performance

Small businesses received \$25,274 million during FY 1995, an increase of \$469 million from the \$24,805 million received during FY 1994. In FY 1995, small businesses received the largest percentage in the last ten years (23.0 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I, page 9, shows that 6,028,952 procurement actions, or 66.2 percent of the total 9,108,094 actions awarded to business firms, involved small businesses.

Chart II, page 13, shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1986 through FY 1995.

TABLE 1
**DoD Prime Contract Awards by Type of Contractor,
 According to Defense Component: FY 1995-FY 1994**
 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	Oct 94-	Sep 95	Oct 93-	Sep 94	Oct 94-	Sep 95
TOTAL C/						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
INTERAGENCY / FMS						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
FOR WORK OUTSIDE U. S. D/						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
EDUCATIONAL + NONPROFIT INSTITUTIONS						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
SMALL BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
OTHER BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						
SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
ACTIONS OF \$25,000 OR LESS						
ACTIONS OVER \$25,000						

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994^{a/}
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS		
	Oct 94-		Oct 93-	Oct 94-		Oct 93-	Oct 94-		Oct 93-
	Sep 95	Sep 95	Sep 94	Sep 95	Sep 94	Sep 94	Sep 95	Sep 94	Sep 94
TOTAL C/									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
INTERAGENCY / FMS									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
FOR WORK OUTSIDE U. S. D/									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
EDUCATIONAL + NONPROFIT INSTITUTIONS									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
SMALL BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
OTHER BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									
SMALL BUSINESS PERCENT OF BUSINESS FIRMS									
ACTIONS OF \$25,000 OR LESS									
ACTIONS OVER \$25,000									

NOTE: Refer to first page of this table for footnotes.

TABLE 2
**DoD Prime Contract Awards by Quarter and Type of Contractor,
 According to Defense Component: FY 1995 - FY 1994** ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL BY FISCAL YEAR				ARMY FISCAL YEAR		NAVY FISCAL YEAR	
	1995	1994	1995	1994	1995	1994	1995	1994
TOTAL C/	\$131,364,903	\$132,219,300	\$29,258,372	\$29,335,628	\$41,199,526	\$39,418,302		
1st Qtr, Oct-Dec	16,398,043	20,247,342	4,811,072	3,570,637	4,750,347	4,750,347		
2nd Qtr, Jan-Mar	33,234,454	31,530,732	7,693,000	8,375,563	11,351,045	11,351,045		
3rd Qtr, Apr-Jun	25,522,249	27,525,995	6,416,940	6,782,099	6,355,043	6,355,043		
4th Qtr, Jul-Sep	56,210,157	52,906,231	10,337,359	9,922,358	19,235,055	16,931,211		
INTERAGENCY / FMS								
1st Qtr, Oct-Dec	12,332,208	11,097,605	2,392,374	2,994,835	2,644,110	2,174,091		
2nd Qtr, Jan-Mar	1,247,090	2,093,375	342,915	744,622	182,192	297,239		
3rd Qtr, Apr-Jun	2,604,389	1,903,140	511,541	586,437	783,108	518,355		
4th Qtr, Jul-Sep	2,849,149	2,991,732	636,138	903,386	433,690	512,128		
FOR WORK OUTSIDE U. S. D/								
1st Qtr, Oct-Dec	5,644,982	5,605,092	1,335,358	1,553,922	1,202,897	1,172,574		
2nd Qtr, Jan-Mar	1,065,850	814,884	334,893	282,988	247,862	217,881		
3rd Qtr, Apr-Jun	832,467	1,208,188	241,649	248,133	199,888	177,459		
4th Qtr, Jul-Sep	1,208,908	1,000,392	363,168	166,032	221,757	265,005		
EDUCATIONAL + NONPROFIT INSTITUTIONS								
1st Qtr, Oct-Dec	2,537,758	2,518,629	795,649	858,769	533,389	512,229		
2nd Qtr, Jan-Mar								
3rd Qtr, Apr-Jun								
4th Qtr, Jul-Sep								
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)								
1st Qtr, Oct-Dec	3,291,404	3,315,555	921,660	897,037	1,062,103	1,092,702		
2nd Qtr, Jan-Mar	467,571	440,349	203,744	153,358	65,349	179,802		
3rd Qtr, Apr-Jun	907,519	644,560	262,523	301,998	224,675	164,085		
4th Qtr, Jul-Sep	715,114	498,514	205,558	204,539	286,191	108,750		
SMALL BUSINESS FIRMS								
1st Qtr, Oct-Dec	1,201,199	1,731,872	249,835	232,142	485,888	640,064		
2nd Qtr, Jan-Mar								
3rd Qtr, Apr-Jun								
4th Qtr, Jul-Sep								
OTHER BUSINESS FIRMS								
1st Qtr, Oct-Dec	110,032,612	112,013,450	24,155,177	23,715,470	36,287,879	34,976,561		
2nd Qtr, Jan-Mar	13,609,909	16,887,083	3,923,948	3,065,371	3,074,984	4,055,187		
3rd Qtr, Apr-Jun	28,881,470	28,555,775	6,671,341	7,205,488	8,980,225	10,471,675		
4th Qtr, Jul-Sep	24,738,683	22,541,996	5,203,408	5,410,591	7,285,266	5,468,493		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS								
1st Qtr, Oct-Dec	46,802,550	44,529,096	8,356,480	8,034,019	16,987,404	14,981,206		
2nd Qtr, Jan-Mar								
3rd Qtr, Apr-Jun								
4th Qtr, Jul-Sep								
OTHER BUSINESS PERCENT OF BUSINESS FIRMS								
1st Qtr, Oct-Dec	25,274,222	24,805,355	6,653,193	6,402,518	7,589,579	7,194,395		
2nd Qtr, Jan-Mar	3,339,177	3,474,947	955,301	795,778	814,694	998,448		
3rd Qtr, Apr-Jun	5,442,266	5,100,500	1,418,704	1,480,474	1,665,886	1,550,813		
4th Qtr, Jul-Sep	5,445,268	5,385,345	1,426,670	1,432,288	1,563,778	1,530,384		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS								
1st Qtr, Oct-Dec	11,057,520	10,744,463	2,852,518	2,683,988	3,545,222	3,115,350		
2nd Qtr, Jan-Mar								
3rd Qtr, Apr-Jun								
4th Qtr, Jul-Sep								

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{a/}

(AMOUNTS IN THOUSANDS)

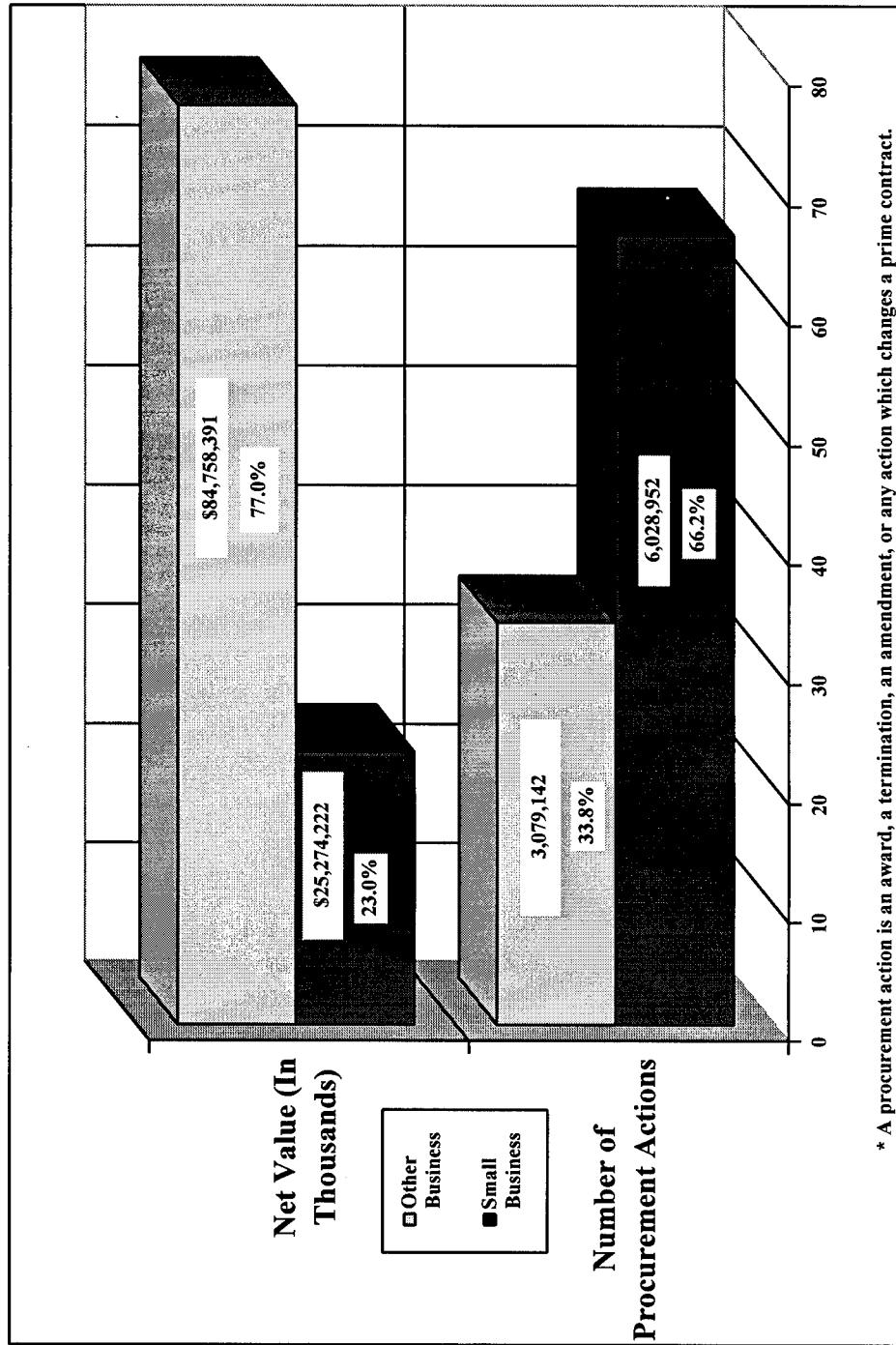
TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	1995	1994	1995	1994	1995	1994
TOTAL C/	\$39,462,844	\$41,948,965	\$8,754,647	\$9,623,445	\$2,816,972	\$2,717,246
1st Qtr, Oct-Dec	4,809,152	7,980,174	1,556,322	2,134,651	564,388	366,824
2nd Qtr, Jan-Mar	6,697,504	8,392,041	2,291,667	620,111	620,077	58,598
3rd Qtr, Apr-Jun	6,448,529	8,277,529	2,089,582	2,037,776	593,502	678,146
4th Qtr, Jul-Sep	18,307,489	17,299,221	2,816,074	3,630,407	1,035,005	1,088,678
INTERAGENCY / FMS					55,636	61,054
1st Qtr, Oct-Dec	652,817	1,002,909	50,366	32,624	8,952	9,915
2nd Qtr, Jan-Mar	1,222,271	8,110,349	41,253	59,442	11,757	10,180
3rd Qtr, Apr-Jun	1,335,304	1,511,578	102,501	33,938	12,183	11,791
4th Qtr, Jul-Sep	3,286,630	2,204,142	93,714	126,553	22,744	29,167
FOR WORK OUTSIDE U. S. D/					2,624	11,229
1st Qtr, Oct-Dec	115,667	201,486	363,234	108,924	186	2,578
2nd Qtr, Jan-Mar	275,447	295,151	78,228	477,159	493	730
3rd Qtr, Apr-Jun	201,881	163,615	371,301	378,183	1,327-	619
4th Qtr, Jul-Sep	885,331	759,950	18,334	326,023	3,273	7,302
EDUCATIONAL + NONPROFIT INSTITUTIONS					31,529	24,232
1st Qtr, Oct-Dec	1,014,363	1,045,295	106,998	107,147		
2nd Qtr, Jan-Mar	146,184	72,141	26,403	6,582	3,136	5,438
3rd Qtr, Apr-Jun	355,410	125,558	27,507	10,284	8,612	3,968
4th Qtr, Jul-Sep	144,945	115,382	33,615	34,533	7,286	619
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)					12,495	7,543
1st Qtr, Oct-Dec	30,193,368	33,947,653	7,359,979	7,972,247		
2nd Qtr, Jan-Mar	3,894,486	6,703,632	1,114,098	1,986,231	550,536	347,055
3rd Qtr, Apr-Jun	7,813,919	7,160,117	2,150,593	1,293,823	601,900	567,157
4th Qtr, Jul-Sep	4,466,959	6,591,138	1,576,014	1,590,261	573,534	657,333
SMALL BUSINESS FIRMS					1,042,765	1,042,765
1st Qtr, Oct-Dec	5,301,305	5,168,674	3,307,790	3,517,584		
2nd Qtr, Jan-Mar	637,261	778,938	536,988	712,514	203,053	147,624
3rd Qtr, Apr-Jun	991,650	1,007,119	794,542	563,310	217,958	250,090
4th Qtr, Jul-Sep	991,784	898,918	874,994	811,884	267,118	262,783
OTHER BUSINESS FIRMS					368,128	419,127
1st Qtr, Oct-Dec	2,680,610	2,482,898	1,101,266	1,420,876		
2nd Qtr, Jan-Mar	24,893,364	28,778,979	4,052,189	4,454,663	1,663,744	1,534,687
3rd Qtr, Apr-Jun	3,257,225	5,924,694	577,110	1,273,717	347,483	199,431
4th Qtr, Jul-Sep	6,852,269	6,052,898	1,356,051	710,568	384,402	317,067
SMALL BUSINESS PERCENT OF BUSINESS FIRMS					306,116	394,550
1st Qtr, Oct-Dec	17.6	15.2	44.9	44.1	625,643	623,638
2nd Qtr, Jan-Mar	16.4	11.6	48.2	35.9		
3rd Qtr, Apr-Jun	12.6	14.1	36.9	44.2	42.5	44.1
4th Qtr, Jul-Sep	22.2	13.8	55.5	51.1	40.0	40.0

NOTE: Refer to first page of this table for footnotes.

Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:

Fiscal Year 1995



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1995 - FY 1986 ^{A/}

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR		FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986
TOTAL	B/	\$131,365	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508	\$158,829
Army		29,258	29,336	31,295	30,889	36,890	33,333	31,979	32,846	36,800	37,512
Navy		41,200	39,488	41,551	43,556	45,846	46,945	47,831	55,843	54,974	49,630
Air Force		39,463	41,949	42,703	40,923	48,144	46,302	43,915	46,633	47,305	47,305
Defense Logistics Agency		8,755	9,623	9,773	8,890	13,331	11,120	10,123	11,166	11,229	16,547
Civilian Functions		2,817	2,717	2,560	2,818	2,332	2,122	1,495	2,169	1,981	1,981
Other Defense Agencies		9,873	9,176	10,411	10,421	4,241	4,250	3,200	2,696	4,220	4,578
INTERAGENCY/FMS		12,332	11,098	12,864	9,577	11,948	9,964	9,579	8,919	8,809	9,884
Army		2,392	2,905	4,932	2,497	2,556	4,193	2,581	1,679	1,789	1,900
Navy		2,644	2,174	2,497	2,722	3,033	2,948	3,416	3,193	3,546	2,841
Air Force		6,777	5,579	5,096	3,669	4,341	4,378	4,147	3,493	2,729	3,772
Defense Logistics Agency		288	252	156	169	196	134	218	251	326	375
Civilian Functions		56	61	59	56	64	41	72	73	77	77
Other Defense Agencies		175	86	84	105	119	79	121	236	295	295
FOR WORK OUTSIDE U. S. C/		5,645	5,602	5,826	5,941	9,178	7,149	6,381	8,149	8,863	9,081
Army		1,735	1,554	1,824	1,820	2,253	2,280	2,331	3,082	3,423	3,113
Navy		1,203	1,173	1,055	1,332	2,311	1,442	1,287	1,455	1,403	1,404
Air Force		1,478	1,420	1,169	1,07	1,448	1,705	1,213	1,924	2,367	1,894
Defense Logistics Agency		999	1,291	1,566	1,933	2,333	1,570	1,412	1,583	1,571	2,578
Civilian Functions		227	151	11	10	14	10	1	20	16	4
Other Defense Agencies		3	1	1	1	1	1	1	1	84	87
EDUCATIONAL + NONPROFIT INSTITUTIONS		3,291	3,315	3,444	3,438	3,666	3,530	3,272	3,469	3,495	3,368
Army		922	897	759	698	634	443	423	440	474	437
Navy		1,062	1,093	746	856	831	837	952	1,142	1,081	1,152
Air Force		1,014	1,045	1,463	1,026	1,576	1,781	1,605	1,614	1,595	1,450
Defense Logistics Agency		107	107	105	109	195	110	115	89	100	90
Civilian Functions		32	24	24	27	23	21	26	42	33	33
Other Defense Agencies		155	149	344	344	316	387	332	159	142	212
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)		110,033	112,013	116,007	117,151	125,878	123,821	120,003	130,815	135,340	136,497
Army		24,155	23,745	23,614	25,310	29,612	28,127	27,442	27,534	31,005	31,439
Navy		36,288	34,977	37,241	38,335	39,110	41,717	42,176	50,054	48,944	44,232
Air Force		30,193	33,948	34,980	33,721	40,349	36,039	36,949	39,601	40,615	41,737
Defense Logistics Agency		7,360	7,942	7,933	7,267	10,506	9,303	9,177	9,244	9,232	13,503
Civilian Functions		2,721	2,644	2,488	2,523	2,323	2,018	1,434	2,035	1,859	1,588
Other Defense Agencies		9,315	8,787	9,792	9,865	3,469	3,616	2,824	2,347	3,687	3,997
SMALL BUSINESS FIRMS		25,274	24,805	24,812	23,989	25,936	23,956	22,772	25,229	26,624	26,914
Army		6,653	6,403	6,423	6,131	6,717	5,71	5,137	6,462	7,522	7,628
Navy		7,590	7,15	7,102	7,029	7,876	7,573	8,157	7,698	7,745	7,421
Air Force		5,301	5,169	5,316	4,665	5,443	5,170	4,83	5,169	5,361	4,869
Defense Logistics Agency		3,308	3,58	3,556	2,951	4,83	3,113	4,19	3,990	4,162	5,445
Civilian Functions		1,057	1,080	909	1,043	935	821	682	979	1,050	924
Other Defense Agencies		1,365	1,442	1,516	1,569	683	607	453	472	784	627
SMALL BUSINESS PERCENT OF BUSINESS FIRMS		23.0 %	22.1 %	21.4 %	20.5 %	20.6 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %
Army		27.5	27.0	27.2	24.2	22.7	20.5	18.7	23.5	24.3	24.3
Navy		20.9	20.6	19.2	20.0	19.9	18.4	18.3	16.3	15.8	16.8
Air Force		17.6	15.2	13.8	13.2	12.3	12.4	12.4	13.1	13.2	11.7
Defense Logistics Agency		44.9	44.1	44.9	40.5	41.3	42.1	46.0	43.2	45.1	40.3
Civilian Functions		38.9	41.3	37.0	38.3	41.9	40.7	47.6	48.1	58.2	58.2
Other Defense Agencies		14.7	16.4	15.5	15.5	15.9	16.8	16.0	20.1	21.3	15.7

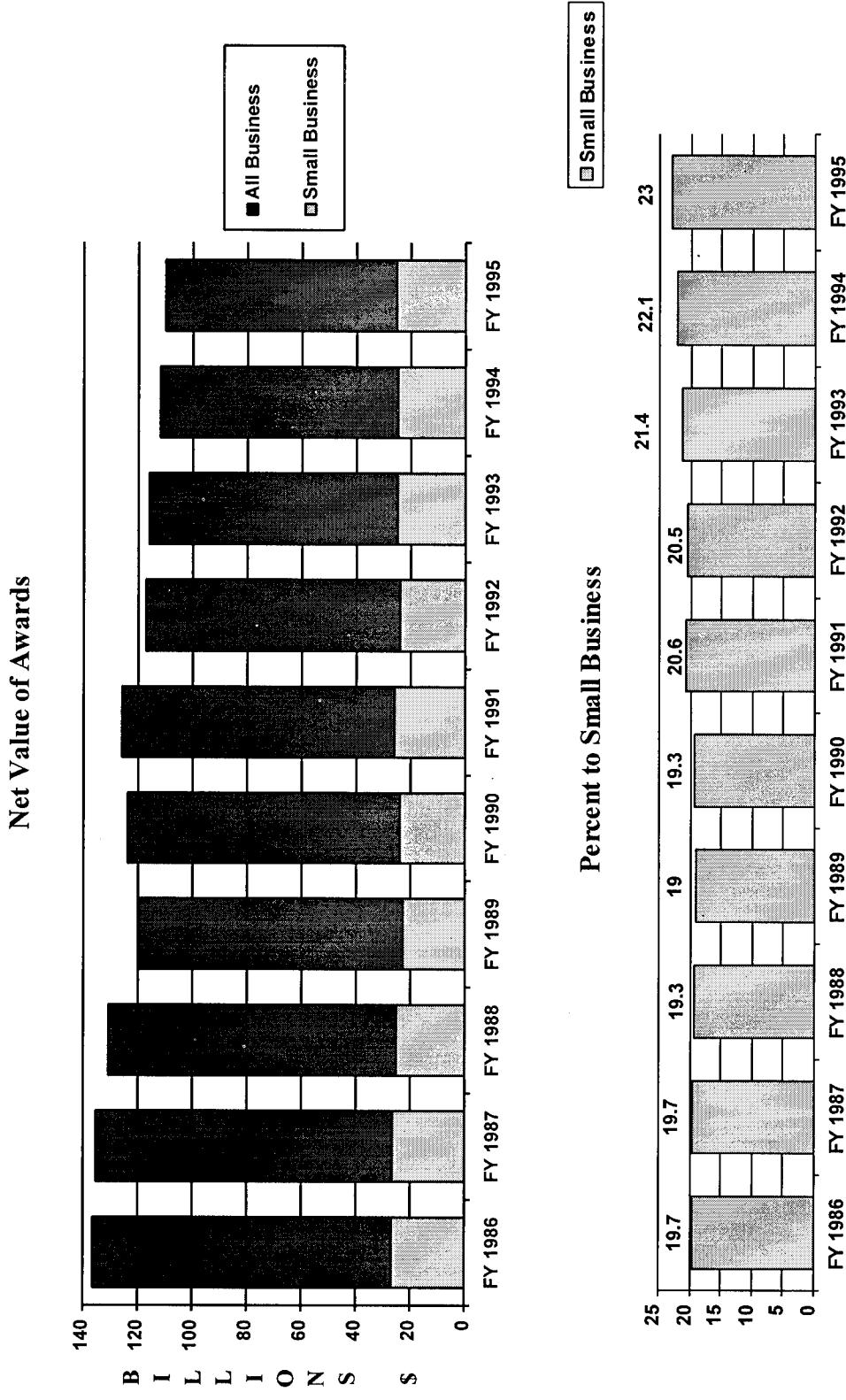
A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989, the total includes Regulated Acquisitions not included elsewhere in this table.

C/ Includes foreign firms for performance in U.S.

Chart II

Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1986 - 1995



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Directorate for Information Operations and Reports*

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5, page 17, for FY 1995 and FY 1994, and in Table 6, page 21, for FY 1986 through FY 1995. Table 6a, page 23, provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1986 through FY 1995.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1995 totaled \$110,033 million; \$1,980 million (1.8 percent) less than FY 1994. A comparison of FY 1995 totals shows a decrease in the Major Hard Goods Category, with an increase in Services and All Other Categories.

The largest decreases in the procurement programs were in Airframes and Related Assemblies and Spares, \$5,162 million; Missile and Space Systems, \$1,040 million; and Petroleum, \$774 million. The programs with the largest increases were Ships, \$2,269 million; All Other Supplies and Equipment, \$1,675 million; and Services, \$925 million.

Chart III, page 19, shows awards to all businesses and percentage distribution to small businesses, by procurement program, for FY 1995 and FY 1994.

TABLE 5
**DoD Prime Contract Awards to All Businesses and to Small Businesses,
 by Procurement Program: FY 1995 - FY 1994** ^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1994 - September 1995			October 1993 - September 1994		
	TOTAL		SMALL BUSINESS	TOTAL		SMALL BUSINESS
	Amount (1)	% (2)	Amount (3)	% (4)	Amount (1)	% (4)
TOTAL /C	\$131,364,903				\$132,219,300	
INTERAGENCY/FMS					11,097,605	
FOR WORK OUTSIDE U. S. D/	12,332,208				5,602,092	
EDUCATIONAL + NON-PROFIT INSTITUTIONS	5,644,982				3,315,355	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	3,291,404				112,013,450	100.0
MAJOR HARD GOODS (SUB-TOTAL)	110,032,612	100.0	\$25,274,222	23.0	59,242,008	52.9
AIRCRAFT (SUB-TOTAL)	56,016,319	50.9	4,948,453	19.6	23,497,249	21.0
AIRCRAFT AND RELATED ASSEMBLIES AND SPARES	18,783,404	17.1	895,753	3.5	17,614,902	15.7
AIRCRAFT ENGINES AND RELATED SPARES	12,452,484	11.3	311,710	1.2	2,229,246	2.4
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	2,856,180	2.6	144,953	0.6	430,577	0.5
MISSILE AND SPACE SYSTEMS	3,444,740	3.1	439,090	1.7	3,153,101	2.8
SHIPS	10,551,238	9.6	759,092	3.0	11,591,323	10.4
TANK-AUTOMOTIVE (SUB-TOTAL)	9,105,634	8.3	804,967	3.2	6,836,228	6.1
COMBAT VEHICLES	2,070,787	1.9	311,307	1.2	2,333,573	2.1
NON-COMBAT VEHICLES	1,130,174	1.0	115,004	0.5	1,401,648	1.3
WEAPONS	940,614	0.9	196,304	0.8	982,025	0.9
AMMUNITION	1,368,214	1.2	147,635	0.6	1,024,736	0.9
ELECTRONICS AND COMMUNICATION EQUIPMENT	1,833,223	1.7	189,022	0.8	1,467,799	1.3
SERVICES	12,303,818	11.2	1,840,677	7.3	12,441,000	11.1
ALL OTHER (SUB-TOTAL)	18,588,593	16.9	5,275,832	20.9	17,663,185	15.8
SUBSISTENCE	35,427,790	32.2	15,049,937	59.6	35,108,257	31.3
TEXTILES, CLOTHING AND EQUIPAGE	1,837,109	1.7	401,095	1.6	1,513,081	1.4
FUELS + LUBRICANTS (SUB-TOTAL)	707,259	0.6	390,733	1.6	588,721	0.5
PETROLEUM	2,593,892	2.4	730,912	2.9	3,374,005	3.0
OTHER FUELS + LUBRICANTS, SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	2,384,392	2.2	658,856	2.6	3,168,372	2.8
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	12,071	0.2	64,130	0.3	191,039	0.2
BUILDING SUPPLIES	7,936,844	7.2	2,409,382	9.5	6,329,272	5.7
TRANSPORTATION EQUIPMENT	40,513	*	18,595	0.1	46,559	*
PRODUCTION EQUIPMENT	601	*	601	*	100,0	360
CONSTRUCTION EQUIPMENT	166,392	0.2	53,255	0.2	160,880	0.1
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	117,654	*	11,556	0.1	36,446	*
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	233,933	0.2	60,663	0.2	273,106	0.2
MATERIALS HANDLING EQUIPMENT	19,548	*	10,781	*	32,088	*
ALL OTHER SUPPLIES + EQUIPMENT	33,134	*	18,876	0.1	29,490	*
CONSTRUCTION	7,425,099	6.8	2,234,855	8.8	5,750,332	5.1
ALL ACTIONS OF \$25,000 OR LESS	10,856,666	9.9	4,824,854	19.1	11,577,252	10.3
	11,496,080	10.5	6,292,863	24.9	11,745,927	10.5

A/ For definitions and coverage, see notes on coverage.
 B/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
 C/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included in this table.
 D/ Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

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Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: FY 1995 and FY 1994

Net Value to All Businesses (in Billions of Dollars)

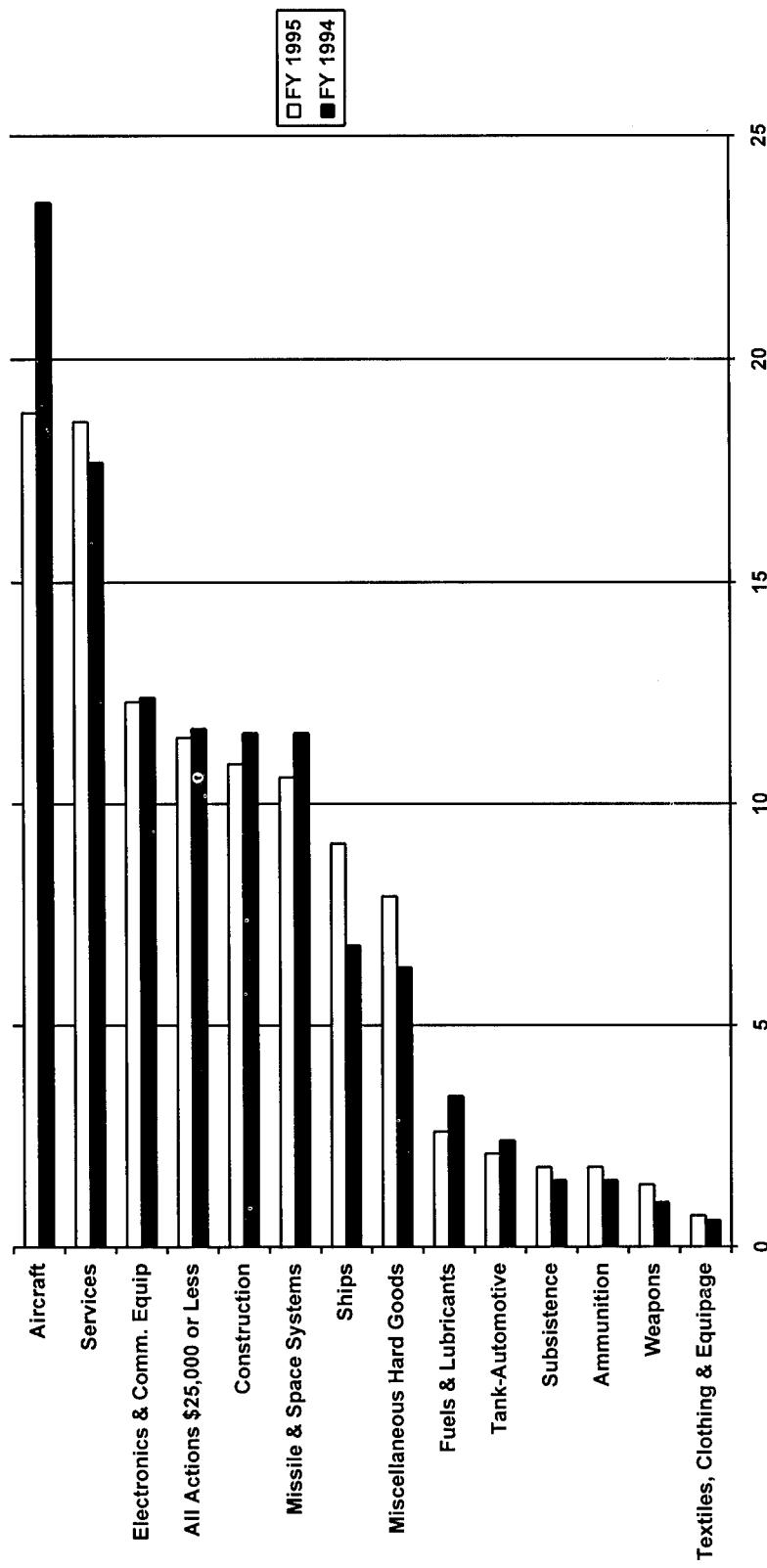


Chart III (concluded)

**Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1994 and FY 1995**

Percent to Small Businesses

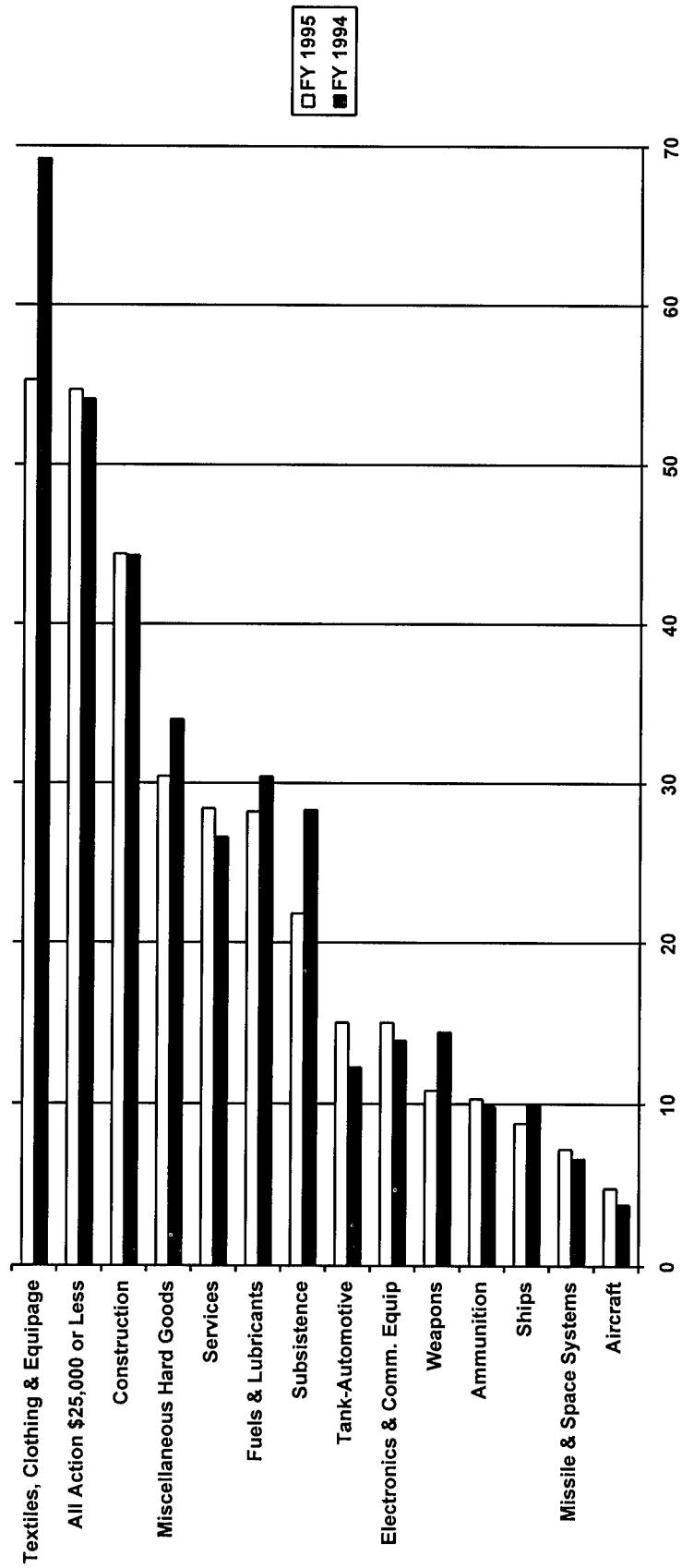


TABLE 6
**DOD Prime Contract Awards to All Businesses and to Small Businesses,
 by Procurement Program: FY 1995 - FY 1991^{A/}**

PROCUREMENT PROGRAM		NET VALUE (\$000)				PERCENT					
		FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY '95	FY '94	FY '93	FY '92	FY '91
TOTAL B/		\$131,364,903	\$132,219,300	\$138,307,134	\$136,296,711	\$150,855,259					
INTERAGENCY/FMS		12,332,208	11,997,605	12,863,802	9,576,847	11,947,932					
FOR WORK OUTSIDE THE U.S. C/		5,644,382	5,602,092	5,826,463	5,941,341	9,178,174					
EDUCATIONAL AND NONPROFIT INSTITUTIONS		3,291,404	3,315,355	3,443,799	3,438,236	3,645,617					
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL		110,032,612	112,013,450	116,007,150	117,150,787	125,878,379	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)		56,016,319	59,242,008	64,545,052	67,052,198	74,127,414	50.9	52.9	55.6	57.2	58.9
Aircraft		18,783,004	23,497,249	22,951,997	20,069,254	23,637,167	17.1	21.0	19.8	20.5	18.8
Missile and Space Systems		10,551,338	11,591,323	12,133,067	13,102,239	16,675,98	9.6	10.3	10.5	11.2	12.0
Ships		9,105,634	6,836,228	9,006,798	8,255,915	9,313,719	8.3	6.1	7.8	7.0	7.4
Tank-Automotive		2,070,887	2,383,673	2,354,113	2,724,878	4,322,993	1.9	2.0	2.3	2.3	3.4
Weapons		1,388,214	1,024,736	1,210,560	1,418,550	1,717,428	1.2	0.9	1.0	1.2	1.4
Ammunition		1,683,233	1,667,199	2,676,436	3,245,950	3,564,703	1.7	2.3	2.3	2.8	2.8
Electronics and Communications Equip.		12,303,318	12,441,000	14,212,080	14,235,413	16,219,506	11.2	11.1	12.3	12.2	12.1
SERVICES		18,588,503	17,663,185	17,514,588	17,330,305	16,937,287	16.9	15.8	15.1	14.8	13.5
ALL OTHER (SUBTOTAL)		35,427,790	35,108,257	33,947,511	32,768,284	34,813,678	32.2	31.3	29.3	28.0	27.7
Subsistence, Clothing, and Equipment		1,831,109	1,513,081	1,413,204	1,491,948	2,243,209	1.7	1.4	1.5	1.3	1.8
Fuels and Lubricants		707,259	568,121	573,910	646,719	1,332,714	0.6	0.5	0.5	0.6	1.1
Miscellaneous Hard Goods		2,593,892	3,374,005	3,203,700	2,767,897	3,680,514	2.4	3.0	2.8	2.4	2.9
Construction		7,996,844	6,329,272	7,500,406	7,441,649	7,620,672	7.2	5.7	6.5	6.4	6.1
All Actions of \$25,000 or Less		10,886,666	11,577,252	8,790,497	8,250,531	8,586,177	9.9	10.3	7.6	7.0	6.8
		11,496,080	11,745,927	12,137,794	12,163,540	11,350,392	10.4	10.5	10.5	10.5	9.0
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL		25,274,222	24,805,355	24,871,687	23,988,906	25,936,484	23.0	22.1	21.4	20.5	20.6
MAJOR HARD GOODS (SUBTOTAL)		4,948,453	4,627,359	5,257,649	5,417,521	5,788,734	8.8	7.8	8.1	8.1	7.8
Aircraft		805,753	880,059	931,559	832,537	1,144,071	4.8	3.7	4.1	3.5	4.8
Missile and Space Systems		759,092	761,273	773,104	792,500	687,450	7.2	6.6	6.4	6.0	4.2
Ships		814,967	678,043	914,784	1,069,973	1,143,907	8.8	9.9	10.2	13.0	12.3
Tank-Automotive		311,307	290,855	344,934	427,519	602,070	15.0	12.4	14.6	15.7	13.9
Weapons		147,635	147,688	165,047	185,731	204,319	10.8	14.4	11.6	13.1	11.9
Ammunition		189,022	144,345	341,837	386,706	301,724	10.3	9.8	12.8	8.5	8.5
Electronics and Communications Equip.		1,840,677	1,725,097	1,787,427	1,722,555	1,705,266	15.0	13.9	12.6	12.1	11.2
SERVICES		5,275,832	4,701,959	4,709,237	4,419,784	4,333,665	28.4	26.6	26.9	25.5	25.6
ALL OTHER (SUBTOTAL)		15,049,937	15,416,036	14,104,801	14,151,100	15,814,185	42.5	44.1	43.9	43.2	45.4
Subsistence, Clothing, and Equipment		401,095	428,085	464,125	415,161	1,059,874	21.8	28.3	26.7	27.7	43.5
Fuels and Lubricants		390,733	393,379	342,344	332,796	712,912	55.2	59.7	51.5	51.5	53.5
Miscellaneous Hard Goods		730,912	1,054,601	1,157,698	835,273	911,056	28.2	30.4	36.1	30.2	24.8
Construction		2,400,382	2,153,722	2,128,009	2,001,855	2,155,036	30.4	34.0	34.0	28.4	26.9
All Actions of \$25,000 or Less		4,822,954	5,124,832	4,151,403	4,151,627	4,619,850	44.4	44.3	49.1	50.3	53.8
		6,292,863	6,351,327	6,996,322	6,141,389	6,355,357	54.7	54.1	53.5	52.7	56.8

A/ For definitions and coverage, see notes on coverage.
 B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
 C/ Includes foreign concerns with performance in U.S.

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TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1990 - FY 1986^{a/}

PROCUREMENT PROGRAM		NET VALUE (\$000)						PERCENT			
		FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY '90	FY '89	FY '88	FY '87	FY '86
TOTAL	B/	\$144,672,473	\$139,343,457	\$151,352,713	\$156,507,586	\$158,829,340					
INTERAGENCY/FMS		9,964,253	9,579,291	8,919,370	8,808,963	9,883,818					
FOR WORK OUTSIDE THE U.S. C/		7,149,132	6,380,922	8,149,175	8,863,365	9,080,746					
EDUCATIONAL AND NONPROFIT INSTITUTIONS		3,529,523	3,272,473	3,469,352	3,494,958	3,367,718					
BUSINESS FIRMS FOR WORK IN THE U.S.											
BUSINESS FIRMS TOTAL		123,820,831	120,002,855	130,814,816	135,340,300	136,497,058	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)		79,120,269	79,917,592	85,856,513	93,015,159	92,825,136	63.9	66.6	65.6	68.7	68.0
Aircraft		23,994,463	24,225,694	29,978,326	32,261,221	32,261,221	19.4	19.1	20.2	20.5	23.6
Missile and Space Systems		11,136,849	18,735,096	19,693,980	19,781,484	19,355,707	13.8	15.6	15.1	14.6	14.6
Ships		10,303,581	9,596,142	13,716,230	11,474,728	9,412,931	8.3	8.0	10.5	8.5	6.9
Tank-Automotive		3,322,970	3,821,233	3,927,925	4,853,662	5,248,926	2.5	2.2	3.0	3.0	3.8
Weapons		1,842,130	1,518,643	1,667,403	2,098,819	2,304,203	1.5	1.3	1.3	1.6	1.7
Ammunition		4,032,453	3,900,238	4,119,354	4,555,004	4,489,965	3.3	3.3	3.1	3.4	3.3
Electronics and Communications Equip.		18,487,823	18,120,546	17,753,289	22,567,471	19,743,183	14.9	15.1	13.6	16.7	14.5
SERVICES		14,637,670	11,708,407	12,029,739	11,044,330	10,441,432	11.8	9.8	9.2	8.2	7.7
ALL OTHER (SUBTOTAL)		30,062,892	28,376,856	32,928,564	31,280,811	33,227,490	24.3	25.2	23.1	23.1	24.3
Subsistence		1,605,594	1,265,301	1,259,007	1,178,445	1,261,353	1.3	1.1	1.0	0.9	0.9
Textiles, Clothing, and Equipment		744,857	859,577	985,149	985,534	1,057,944	0.6	0.7	0.6	0.7	0.8
Fuels and Lubricants		3,771,388	3,475,105	3,292,185	3,037,824	7,257,691	3.0	2.9	2.5	2.2	5.3
Miscellaneous Hard Goods		7,056,160	6,995,804	7,745,382	6,024,944	5,257,986	5.0	5.8	5.9	4.4	4.1
Construction		5,757,522	7,435,552	8,063,574	8,895,666	7,622,723	4.6	6.2	6.2	6.6	5.6
All Actions of \$25,000 or Less		11,127,661	8,345,517	11,414,967	11,162,388	10,491,833	9.0	7.0	8.7	8.2	7.7
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.											
SMALL BUSINESS TOTAL		23,955,745	22,771,551	25,228,786	26,624,157	26,914,222	19.3	19.0	19.3	19.7	19.7
MAJOR HARD GOODS (SUBTOTAL)		6,102,841	5,688,817	5,854,002	7,145,431	7,481,422	7.7	7.1	6.8	7.7	8.1
Aircraft		1,082,380	1,110,120	1,119,120	1,330,050	1,314,518	4.6	4.6	4.5	4.7	4.2
Missile and Space Systems		1,675,614	702,396	659,279	788,294	645,700	3.9	3.7	3.3	3.9	3.3
Ships		1,588,697	1,359,858	1,198,631	1,455,831	1,499,882	15.4	14.2	8.7	12.9	15.9
Tank-Automotive		4,655,825	3,575,394	3,904,365	710,458	778,849	14.0	9.4	10.0	14.6	14.8
Weapons		239,634	213,145	235,679	330,116	343,008	13.0	14.0	14.1	15.7	14.9
Ammunition		371,300	301,679	412,837	459,079	617,834	9.2	7.7	10.3	9.4	13.8
Electronics and Communications Equip.		1,679,391	1,643,575	1,833,023	2,111,533	2,411,634	9.1	9.1	10.3	9.4	11.4
SERVICES		4,202,934	3,461,160	3,770,752	3,465,667	2,908,988	28.7	29.6	31.3	31.4	27.8
ALL OTHER (SUBTOTAL)		13,649,970	13,621,574	15,604,032	16,013,058	16,523,842	45.4	48.0	47.4	51.2	49.7
Subsistence		691,267	543,149	550,215	411,720	498,955	43.1	42.9	39.7	34.9	39.6
Textiles, Clothing, and Equipment		495,357	606,614	880,045	70,599	890,877	66.6	70.6	76.5	75.1	84.2
Fuels and Lubricants		1,053,014	1,152,910	1,970,878	817,588	1,899,118	23.2	20.4	28.2	26.2	26.2
Miscellaneous Hard Goods		2,08,270	3,12,523	4,666,353	2,214,365	2,302,794	5,56,190	5,083,709	28.6	38.9	43.3
Construction		6,199,539	4,681,670	6,295,397	6,124,158	5,748,035	54.2	62.8	62.2	55.2	54.8
All Actions of \$25,000 or Less							55.7	56.1	55.2	54.9	54.8

Note: Refer to first page of this table for footnotes.

TABLE 6a
**DoD Prime Contract Awards by Procurement Program,
 According to Defense Component: FY 1995 - FY 1994**

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1995	
								FISCAL YEAR 1994	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)	\$110,032,612	\$24,155,177	\$36,287,879	\$30,193,368	\$7,359,979	\$2,720,941	\$9,315,269		
Aircraft	56,016,319	12,669,752	22,614,863	19,492,411	604,565	44,007	590,721		
Missile and Space Systems	18,783,404	2,072,878	6,336,025	10,096,400	271,194	1,190	5,717		
Ships	10,151,338	3,233,939	2,933,993	4,388,246	4,621	54,969	259		
Tank-Automotive	9,105,334	1,813,586	9,016,625	140,163	57,981	16,556	79		
Weapons	2,070,787	1,57,013	6,17,369	153,973	12,970	150	1,889		
Ammunition	1,368,214	583,821	1,488,867	1,17,125	107,412	0	81		
Electronics and Communications Equip.	1,633,223	1,488,867	1,488,867	4,515,745	202,830	25,715	582,657		
SERVICES	12,403,818	3,460,110	3,56,700						
ALL OTHER (SUBTOTAL)	18,588,503	4,912,684	6,001,518	3,824,217	162,817	497,585	3,189,682		
Subsistence	35,427,790	6,572,741	7,671,498	6,876,740	6,592,598	2,179,348	5,534,865		
Textiles, Clothing, and Equipage	1,837,109	74,933	8,463	10,084	690,738	0	1,121,068		
Fuels and Lubricants	7,707,259	2,568	4,686	12,050	616,906	603	48		
Miscellaneous Hard Goods	2,593,892	1,2,086	1,10	3,51,183	2,566,594	566	29		
Construction	7,336,844	828,127	1,90,110	739,104	1,168,038	168,038	779,083		
All Actions of \$25,000 or Less	10,356,506	4,334,137	3,333,163	1,75,616	1,11,575	1,135,38	21,077		
ALL OTHER (SUBTOTAL)	11,496,080	1,615,920	2,432,992	1,591,721	1,967,681	274,204	3,613,561		
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/									
MAJOR HARD GOODS (SUBTOTAL)	\$112,013,450	\$23,715,470	\$34,976,561	\$33,947,553	\$7,972,247	\$2,514,310	\$8,787,208		
Aircraft	59,242,008	11,756,880	21,679,925	24,344,249	509,293	44,188	907,473		
Missile and Space Systems	23,097,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785		
Ships	11,551,323	3,061,838	3,622,431	4,895,613	4,938	0	506		
Tank-Automotive	6,336,228	12,576	6,755,185	3,752	47,826	16,107	782		
Weapons	2,383,673	2,142,026	69,677	102,334	68,914	177	546		
Ammunition	1,224,736	1,490,189	382,492	144,168	7,797	0	90		
Electronics and Communications Equip.	1,667,799	1,17,177	144,603	20,873	125	0	0		
SERVICES	12,441,000	3,010,633	3,747,336	4,508,608	189,744	27,305	886,764		
ALL OTHER (SUBTOTAL)	17,863,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480		
Subsistence	35,108,257	7,043,669	7,942,039	5,510,491	7,271,178	2,156,595	5,184,255		
Textiles, Clothing, and Equipage	1,513,081	17,018	12,665	46	850,333	0	633,019		
Fuels and Lubricants	3,568,721	44,219	15,317	26,095	482,901	152	37		
Miscellaneous Hard Goods	3,374,005	5,646	20,587	7,840	3,339,934	3-	0		
Construction	6,829,222	827,398	1,78,920	2,255,275	806,108	126,471	535,239		
All Actions of \$25,000 or Less	11,745,927	1,683,098	2,249,007	1,738,541	1,777,919	1,302,644	21,241		

A/ For definitions and coverage, see notes on coverage in U.S.

B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1993 - FY 1992
 a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1993		FISCAL YEAR 1992	
								FISCAL YEAR 1993		FISCAL YEAR 1992	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/								\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709
MAJOR HARD GOODS (SUBTOTAL)	\$116,007,150	\$23,614,026	25,556,043	24,688,187	454,647	41,533	\$9,792,095				415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	177					30-
Missile and Space Systems	3,493,855	3,300,212	5,331,682	3,715	52,521	12,237	3,427				0
Ships	12,133,067	1,144	8,925,149	3,447	113,318	75,237	390				0
Tank-Automotive	9,067,793	2,354,113	66,259	180,837	3,567	0	557				
Weapons	1,20,560	1,656,436	1,820,018	578,443	50	28,718	411,087				86
Ammunition	1,820,018	3,412,432	4,536,927	5,16,564	206,491						
Electronics and Communications Equip.	14,222,080	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794				
SERVICES	17,514,588	6,066,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173				
ALL OTHER (SUBTOTAL)	33,947,511	1,711,204	16,726	12,680	982,223	0					
Subsistence	5,573,910	24,867	4,393	14,342	530,260	48	729,475				
Textiles, Clothing, and Equipage	3,203,700	8	23,212	11,140	3,160,184	145	705				
Fuels and Lubricants	7,50,406	981,633	1,622,757	3,342,333	886,218	100,393	567,072				
Miscellaneous Hard Goods	8,790,497	3,271,047	2,414,928	1,506,222	1,18,318	1,55,337	14,587				
Construction	12,137,794	1,756,009	2,402,378	1,783,995	1,882,866	274,210	4,238,335				
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938						
MAJOR HARD GOODS (SUBTOTAL)	67,052,198	15,759,487	26,324,882	24,060,568	482,987	54,206	\$2,722,541	\$9,865,261			
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	973	370,067				
Missile and Space Systems	13,102,239	3,765,675	4,606,525	4,606,914	51,263	25,514	307				
Ships	8,252,915	22,604	8,154,983	148,307	147,188	70,724	638				
Tank-Automotive	2,724,878	2,458,191	459,010	162,947	4,478	0	337				
Weapons	1,418,550	792,078	163,975	316,583	285	0	348				
Ammunition	3,245,950	2,764,969	5,514,322	5,029,193	209,823	27,600	138				
Electronics and Communications Equip.	14,235,413	3,095,208	5,197,369	3,618,489	153,805	417,583	359,266				
SERVICES	17,330,305	3,942,837	6,712,962	6,041,986	6,640,145	4,000,221					
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	13,761	3,306	2,250,751	5,494,972					
Subsistence	1,497,948	21,515	12,990	993	831,255	628,111					
Textiles, Clothing, and Equipage	646,719	111,075	12,032	10,266	521,534	0					
Fuels and Lubricants	2,767,897	21,674	1,644,289	3,048,103	2,723,151	126					
Miscellaneous Hard Goods	7,441,669	1,069,841	2,753,456	1,159,842	1,050,117	156,181	473,137				
Construction	8,250,531	2,556,956	1,679,905	1,819,476	1,492,088	1,21,99	20,352				
All Actions of \$25,000 or Less	12,163,540					241,733	4,373,372				

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1991 - FY 1990
 a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1991		FISCAL YEAR 1990	
								FISCAL YEAR 1991		FISCAL YEAR 1990	
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,506,024	\$2,232,969	\$3,469,335				
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,316	721,053	48,280	320,052				
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326				
Missile and Space Systems	16,351,898	4,241,630	4,922,470	7,168,330	9,01	0	4,967				
Ships	9,313,719	18,212	9,183,830	5,696	90,662	14,938	181				
Tank-Automotive	4,332,993	4,073,012	4,49,870	105,435	94,414	262	0				
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497				
Ammunition	3,561,703	2,921,805	527,349	101,694	14,955	0					
Electronics and Communications Equip.	15,249,506	3,155,873	5,516,955	5,924,811	277,058	0					
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743				
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,893	530,540				
Subsistence	2,243,209	129,461	52,892	21,021	1,989,835	0	0				
Textiles, Clothing, and Equipage	1,332,714	161,819	21,169	21,468	1,127,546	712	0				
Fuels and Lubricants	3,680,514	8,502	24,543	11,122	3,835,462	212	673				
Miscellaneous Hard Goods	7,622,672	1,22,889	1,535,277	2,978,784	1,25,87	101,584	353,951				
Construction of \$25,000 or Less	8,553,177	2,99,580	2,716,943	1,343,749	27,64	1,433,248	13,393				
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	288,143	162,523				
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,512,611				
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636				
Aircraft	23,984,463	3,788,506	7,458,794	12,549,506	197,578	105	26-				
Missile and Space Systems	17,136,849	3,784,674	4,935,980	8,383,119	7,98	0	6,278				
Ships	10,303,581	14,925	10,208,678	9,296	58,856	11,826	0				
Tank-Automotive	3,322,970	3,134,647	5,7,709	130,250	50,370	144	150-				
Weapons	1,842,130	1,02,644	547,984	265,304	6,193	0	0				
Ammunition	4,032,453	3,129,863	847,804	55,159	6,193	0	1,166-				
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,936,119	272,679	10,088	483,700				
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710				
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265				
Subsistence	1,605,594	122,661	54,628	42,108	1,386,269	0	72-				
Textiles, Clothing, and Equipage	1,744,857	227,288	13,574	45,510	657,592	286	607				
Fuels and Lubricants	3,771,388	12,933	6,693	8,102	3,442,811	1,038	351				
Miscellaneous Hard Goods	7,056,160	1,083,754	1,734,624	2,560,440	1,21,201	103,982	355,599				
Construction of \$25,000 or Less	11,127,661	2,972,179	2,470,235	3,806,177	1,525,857	1,355,308	12,354				
All Actions of \$25,000 or Less						225,787	127,426				

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988
 a/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Aircraft	24,225,694	3,077,882	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,135,016	4,198,855	6,355,037	8,174,005	5,444	0	580
Ships	9,596,142	67,111	9,423,005	883	99,755	5,383	0
Tank-Automotive	3,821,233	3,637,902	10,211	121,963	50,893	66	198
Weapons	1,518,643	1,658,067	567,251	286,565	7,041	0	281-
Ammunition	3,500,238	2,885,766	948,366	66,060	240,86	0	0
Electronics and Communications Equip.	18,120,546	5,003,631	5,839,349	6,653,674	17,077	376,019	
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,850,195	6,333,618	8,269,515	1,241,002	407,399
Subsistence	1,265,301	74,546	25,816	44,532	1,120,407	0	0
Textiles, Clothing, and Equipment	3,475,577	16,714	7,312	15,127	1,820,424	0	0
Fuels and Lubricants	3,475,105	77,957	3,878	9,904	3,382,076	609	671
Miscellaneous Hard Goods	6,195,804	1,003,664	1,616,954	2,845,254	1,145,160	78,198	305,814
Construction	7,435,552	2,616,532	2,619,501	1,069,560	20,573	1,069,869	9,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	1,92,326	91,457
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,153	607,607	25,464	524,784
Aircraft	24,978,326	2,863,784	9,325,897	12,642,371	146,264	0	0
Missile and Space Systems	19,583,380	3,948,705	7,230,739	8,503,094	8,259	0	3,183
Ships	13,716,230	30,758	13,573,711	1,069	99,113	11,579	0
Tank-Automotive	3,927,925	3,788,854	12,481	86,355	39,647	549	29
Weapons	1,667,109	680,001	614,761	332,720	4,927	0	0
Ammunition	4,119,554	3,225,507	765,768	7,205,577	107	13,000	0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,169	309,290	13,336	521,572	
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,499	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipment	1,150,449	41,035	14,386	37,816	1,057,188	0	35
Fuels and Lubricants	3,292,185	19,297	16,394	3,238,326	1,140	28	0
Miscellaneous Hard Goods	7,745,382	1,005,943	1,761,957	3,403,603	1,273,632	102,228	100,022
Construction	8,066,574	2,888,310	2,709,382	1,006,915	1,16,675	1,434,225	11,027
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,804,216	224,914	171,678

Note: Refer to first page of this table for footnotes.

**DoD Prime Contract Awards by Procurement Program:
According to Defense Component: FY 1987 - FY 1986** ^{a/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES	FISCAL YEAR 1987					
								FISCAL YEAR 1986					
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/													
MAJOR HARD GOODS (SUBTOTAL)	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,887,310						
Aircraft	93,015,159	20,508,494	38,011,081	32,042,970	611,982	37,859	1,742,773						
Missile and Space Systems	27,683,991	3,366,735	9,770,721	14,424,755	121,780								
Ships	19,181,884	3,827,817	7,415,709	8,555,161	2,569	0	228						
Tank-Automotive	11,474,228	11,361,011	11,361,744	4,616	67,703	26,264	0						
Weapons	4,853,662	4,674,628	3,817,175	72,582	6,162	888	227						
Ammunition	2,098,819	699,746	1,033,839	381,856	3,376	0	0						
Electronics and Communications Equip.	4,555,004	3,544,326	1,518,613	482,065	0	10,707	1,742,318						
SERVICES	22,167,471	4,325,831	7,977,280	8,161,933	349,392								
ALL OTHER (SUBTOTAL)	11,044,330	2,688,426	3,516,622	2,886,879	140,218	220,512	1,591,573						
Subsistence	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964						
Textiles, Clothing, and Equipage	1,178,445	87,218	32,720	42,573	1,015,794	140	0						
Fuels and Lubricants	985,534	33,531	39,603	29,996	882,016	69	314						
Miscellaneous Hard Goods	3,037,834	54,106	12,169	38,920	2,910,633	438	868						
Construction	6,020,444	1,165,593	1,637,768	1,140,183	1,774,270	87,809	155,331						
All Actions of \$25,000 or Less	8,895,666	3,335,987	2,734,323	1,333,576	1,792,304	1,292,304	37,511						
11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803	158,940							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/													
MAJOR HARD GOODS (SUBTOTAL)	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475						
Aircraft	92,822,136	21,195,883	35,025,392	34,057,663	640,790	15,833	1,885,575						
Missile and Space Systems	32,267,221	3,616,372	10,187,117	18,368,607	95,125								
Ships	19,155,707	4,186,892	7,388,685	7,388,685	92,813	0	10,850						
Tank-Automotive	9,112,931	65,706	9,261,467	1,228	64,893	11,388	0						
Weapons	5,248,926	5,031,299	27,728	116,855	71,664	1,050	330						
Ammunition	2,304,503	915,705	1,009,322	374,482	4,621	0	73						
Electronics and Communications Equip.	4,449,985	3,180,970	1,596,486	712,426	38	0	45						
SERVICES	19,743,183	3,598,938	6,770,357	7,094,380	401,836	3,395	1,874,277						
ALL OTHER (SUBTOTAL)	10,447,432	2,393,749	2,978,639	2,989,707	128,021	172,890	1,824,426						
Subsistence	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474						
Textiles, Clothing, and Equipage	1,261,358	85,378	52,630	28,976	1,094,374	0							
Fuels and Lubricants	1,037,944	52,883	12,780	29,861	961,373	58	359						
Miscellaneous Hard Goods	7,255,661	44,025	23,417	45,881	7,121,234	1,047	117						
Construction	5,547,986	1,012,406	1,515,104	1,060,027	60,421	60,421	111,764						
All Actions of \$25,000 or Less	7,632,728	3,818,210	1,877,668	1,785,756	1,728,264	1,124,033	19,835						
10,451,813	2,815,447	2,745,662	3,097,665	2,738,861	1,821,773	214,011	155,399						

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1986 through FY 1995 are shown in Table 7, page 31.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government Agencies, amounted to \$21,126 million during FY 1995 and accounted for 18.6 percent of all DoD procurement. During FY 1994, the comparable amount was \$21,491 million, which was 18.6 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 73.9 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1995.

Between FY 1986 and FY 1989, the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government Agencies) steadily increased from 14.0 percent in FY 1986 to 17.9 percent in FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. In both FY 1994 and FY 1995, the percentage of RDT&E procurement to total procurement showed a ten year high of 18.6 percent.

Contract awards for RDT&E, by procurement program, are shown for FY 1986 through FY 1995 in Table 8, page 33. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1995 - FY 1991
 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1995		FY 1994		FY 1993		FY 1992		FY 1991	
	AMOUNT	%								
TOTAL	\$21,615,535		\$21,891,466		\$22,374,509		\$21,811,684		\$20,981,043	
INTERAGENCY/FMS	290,912		220,564		512,009		300,138		212,038	
FOR WORK OUTSIDE U. S. B/	198,752		179,731		168,853		170,040		294,980	
TOTAL, EXCEPT ABOVE	21,125,871	18.6	21,491,171	18.6	21,663,648	18.2	21,341,505	17.7	20,474,025	15.8
Army	5,059,532	20.2	4,745,720	19.3	4,600,940	18.9	4,955,582	19.0	4,414,420	14.6
Navy	5,894,277	15.8	5,774,719	16.0	4,934,734	13.0	5,035,775	12.9	4,275,209	10.6
Air Force	9,120,812	29.2	9,544,485	27.3	9,760,946	26.8	8,672,620	24.7	9,728,163	23.2
Defense Logistics Agency	13,999	0.2	14,450	0.1	12,191	0.2	11,087	0.1	7,211	0.1
Civil Functions	16,274	0.6	16,283	0.5	13,655	0.5	12,187	0.4	9,088	0.4
Other Defense Agencies	1,020,978	10.8	1,409,513	15.8	2,371,181	23.4	2,654,322	26.1	2,039,634	52.9
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,304,546	70.0	2,207,012	66.6	2,133,946	62.0	2,311,093	67.2	2,556,239	70.1
Army	620,080	67.3	512,330	57.1	235,536	31.0	209,492	30.0	240,355	37.9
Navy	841,534	79.2	858,747	78.6	521,584	73.9	685,720	79.2	627,252	75.4
Air Force	749,655	73.9	766,091	73.3	1,183,460	80.9	1,139,345	79.9	1,312,733	83.3
Defense Logistics Agency	13,549	12.7	3,015	2.8	11,424	10.9	11,065	10.2	17,365	3.7
Civil Functions	15,800	18.4	21,108	21.1	5,128	18.9	5,091	22.3	3,883	18.1
Other Defense Agencies	73,929	47.8	61,722	41.4	146,805	42.7	260,290	82.4	364,781	94.2
BUSINESS FIRMS FOR WORK IN THE U. S.	18,821,325	17.1	19,284,159	17.2	19,559,701	16.9	19,030,412	16.2	17,917,786	14.2
Army	4,439,453	18.4	4,238,390	17.9	4,325,404	18.5	4,746,050	18.7	4,174,025	14.1
Navy	5,052,743	13.9	4,915,973	14.1	4,333,150	11.8	4,560,055	11.4	3,677,957	9.1
Air Force	8,371,157	27.7	8,777,395	25.9	8,577,486	24.5	7,533,275	22.3	8,415,730	20.9
Defense Logistics Agency	10,450	0.4	1,435	0.3	7,758	0.3	2,394,033	24.3	5,255	0.2
Civil Functions	10,473	10.2	1,347,791	15.3	2,224,376	22.7	2,394,033	24.3	1,674,833	48.3
SMALL BUSINESS FIRMS	2,493,672	9.9	2,232,953	9.0	2,278,685	9.2	1,941,435	8.1	1,652,391	6.4
Army	846,495	12.7	721,515	11.3	750,983	11.7	696,955	11.4	553,933	8.2
Navy	764,076	10.1	661,071	9.2	530,889	8.1	510,043	6.7	470,554	6.0
Air Force	653,583	12.3	592,155	11.5	632,389	11.9	462,107	9.9	432,625	8.1
Defense Logistics Agency	400	*	139	*	8	*	2	*	6	*
Civil Functions	5,734	0.5	5,702	0.5	6,738	0.7	6,067	0.6	4,403	0.5
Other Defense Agencies	223,384	16.4	252,371	17.5	307,678	20.3	266,255	17.0	191,510	28.0

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign firms for performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1990 - FY 1986^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1990			FY 1989			FY 1988			FY 1987			FY 1986		
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	
TOTAL	\$22,404,659		\$23,260,820		\$22,601,657		\$21,867,373		\$21,516,091		15.5	19,566,230	14.0	\$19,866,651	
INTERAGENCY/FMS	171,345		1,032,050		166,028		150,594		200,688				118,810		
FOR WORK OUTSIDE U. S. B/	218,346		192,227		167,745								181,611		
TOTAL, EXCEPT ABOVE	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6									
Army	3,801,206	13.3	4,205,809	15.1	3,296,264	11.8	3,164,453	10.1	2,841,728	8.9					
Navy	5,447,830	12.8	6,333,132	14.7	6,466,685	12.6	7,366,012	14.7	7,286,119	16.1					
Air Force	11,073,745	27.1	9,954,085	25.8	11,727,097	28.5	9,852,125	23.3	8,276,587	19.2					
Defense Logistics Agency	19,804	0.2	10,495	0.1	30,135	0.3	39,551	0.4	18,292	0.1					
Civil Functions	6,083	0.3	5,892	0.4	3,389	0.3	3,695	0.2	2,693	0.2					
Other Defense Agencies	1,666,100	42.2	1,527,130	51.2	742,314	29.8	1,090,245	28.0	1,140,811	27.2					
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5	2,616,458	77.7					
Army	227,245	51.3	280,467	66.4	267,306	60.7	283,469	59.8	258,140	59.1					
Navy	656,187	78.5	721,944	75.8	947,976	83.0	888,995	82.2	981,425	85.6					
Air Force	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4	1,355,845	85.0	1,217,643	84.0					
Defense Logistics Agency	14,873	13.5	8,816	7.7	20,603	23.2	23,493	23.5	6,880	7.6					
Civil Functions	3,308	12.5	2,716	14.1	3,307	3.3	1,676	5.1	1,669	1.6					
Other Defense Agencies	308,602	93.0	141,209	88.7	114,321	80.6	155,739	73.3	147,701	74.7					
BUSINESS FIRMS FOR WORK IN THE U. S.	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9	16,949,772	12.4					
Army	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3	2,582,588	8.2					
Navy	4,190,443	11.5	5,611,188	13.3	5,518,709	11.0	6,477,016	13.2	6,300,694	14.2					
Air Force	9,116,966	24.4	8,521,344	23.1	10,331,800	26.1	8,495,290	20.9	7,018,944	16.9					
Defense Logistics Agency	4,931	0.1	1,679	*	9,532	0.1	16,058	0.2	11,442	0.1					
Civil Functions	3,375	0.2	3,176	0.2	3,882	0.2	2,016	0.1	12,024	0.1					
Other Defense Agencies	1,357,298	37.5	1,385,921	49.1	627,993	26.8	934,506	25.3	993,110	24.8					
SMALL BUSINESS FIRMS	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6	1,263,937	4.7					
Army	487,134	8.4	400,324	7.8	425,352	6.6	445,496	5.9	363,852	4.8					
Navy	533,947	7.0	435,721	5.7	416,125	5.1	349,305	4.5	403,463	8.3					
Air Force	493,337	9.5	471,549	10.3	457,490	8.9	474,427	8.8	1,817	*					
Defense Logistics Agency	2,334	0.1	585	0	0	0.0	4,877	0.1	1,492	0.2					
Civil Functions	2,541	0.3	2,915	0.4	2,951	0.3	1,585	0.2	212,383	27.1					
Other Defense Agencies	211,795	34.9	145,416	32.1	144,112	30.6							189,563	30.2	

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Procurement Program: FY 1995 - FY 1986

PROCUREMENT PROGRAM		NET VALUE (\$ 000)					PERCENT				
	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY '95	FY '94	FY '93	FY '92	FY '91	
TOTAL	\$21,615,535	\$21,891,466	\$22,374,509	\$21,811,684	\$20,981,043	16.5	16.6	16.2	16.0	13.9	
INTERFREGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	290,912 198,752 21,125,871	512,564 21,179,731 21,491,171	168,853 21,693,648	170,050 21,341,505	212,038 294,380 20,474,025	2.4 3.0 18.6	2.0 3.2 18.2	4.0 2.9 18.6	3.1 2.9 17.7	1.8 3.2 15.8	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,304,546	2,207,012	2,133,946	2,311,083	2,556,239	70.0	66.6	62.0	67.2	70.1	
BUSINESS FIRMS TOTAL	18,821,325	19,284,159	19,559,701	19,030,412	17,917,786	17.1	17.2	16.9	16.2	14.2	
MAJOR HARD GOODS (SUBTOTAL)	14,856,322	15,030,509	14,873,798	14,429,180	14,021,823	26.5	25.4	23.0	21.5	18.9	
Aircraft	5,612,207	5,722,716	5,026,100	3,995,316	3,016,440	29.9	24.4	21.9	16.6	13.1	
Missile and Space Systems	4,849,206	5,065,292	5,132,425	5,073,425	5,938,186	46.0	43.7	42.3	38.7	36.4	
Ships	364,868	323,877	391,188	518,573	576,534	4.0	4.7	4.4	6.3	6.2	
Tank-Automotive	368,725	334,071	422,620	348,232	459,225	17.8	14.0	18.0	12.8	10.6	
Weapons	364,286	279,104	273,186	268,301	315,254	26.6	27.2	22.6	18.9	18.4	
Ammunition	246,992	232,691	320,346	435,983	413,183	13.5	15.9	12.0	13.4	11.6	
Electronics and Communications Equip.	3,050,038	3,072,759	3,299,100	3,788,284	3,233,001	24.8	24.7	23.2	26.6	21.1	
SERVICES	2,708,632	3,158,889	3,540,745	3,599,552	2,894,155	14.6	17.9	20.2	20.8	17.1	
1,256,372	1,094,761	1,145,158	1,001,680	1,001,808	3.5	3.1	3.4	3.1	2.9		
1,142,227	1,142,837	1,235	1,097	1,097	0.1	0.1	0.1	0.1	0.0		
14,615	9,904	4,709	11,097	8,381	2.1	1.7	0.8	0.7	0.6		
3,679	4,145	4,075	3,695	2,957	14.8	16.1	14.1	12.3	12.0		
1,175,603	1,019,555	1,061,530	915,075	1,615	0.0	0.0	0.0	0.0	0.0		
0	491	491	75	72,783	0.5	0.5	0.5	0.6	0.6		
61,166	61,166	74,007	71,490								
FY 1990	FY 1989	FY 1988	FY 1987	FY 1986	FY '90	FY '89	FY '88	FY '87	FY '86		
\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,373	\$19,866,651	15.5	16.7	14.9	14.0	12.5		
171,345	1,032,050	166,028	150,594	118,810	1.7	10.8	1.9	1.7	1.2		
218,346	1,192,227	167,745	200,688	181,611	3.1	3.0	2.1	2.3	2.0		
22,014,968	22,036,543	22,267,884	21,516,091	19,566,230	17.3	17.9	16.6	15.5	14.0		
2,767,194	2,587,893	2,747,010	2,709,218	2,616,458	78.4	79.1	79.2	77.5	77.7		
19,247,474	19,448,650	19,520,874	18,805,873	16,949,772	15.5	16.2	14.9	13.9	12.4		
15,876,660	16,215,161	17,087,446	16,622,698	15,179,229	20.1	20.3	19.9	17.9	16.4		
6,006,587	3,869,514	5,014,645	5,525,937	3,116,087	18.0	16.0	20.1	12.7	9.7		
509	6,152,463	6,822,793	6,922,393	5,905,202	35.1	32.8	34.6	35.0	30.5		
361	687,518	522,383	478,205	620,055	7.2	7.5	3.8	4.2	6.6		
435,052	1,014,217	194,114	195,818	170,809	10.9	26.7	4.9	4.0	3.3		
682,534	410,398	485,791	580,352	710,535	23.6	27.0	29.1	27.7	30.8		
3,555,852	3,379,879	3,578,535	4,489,429	385,670	16.9	18.0	11.4	10.7	8.6		
2,391,165	2,303,270	1,786,477	1,566,433	1,334,153	16.3	19.7	14.9	14.2	12.8		
979,649	930,219	646,951	617,742	436,390	3.3	3.3	2.0	2.0	1.3		
350	350	357	103	0	0	0	0	0	0		
6,991	3,229	4,379	8,341	8,195	0.9	0.4	0.8	0.8	0.0		
2,817	2,535	3,453	10,343	8,449	0.1	0.1	0.3	0.1	0.1		
895	895	876,517	593,785	555,105	12.5	12.5	7.7	9.2	6.8		
74,385	74,385	715-	44,752	42,995	0.7	0.6	0.4	0.4	0.4		

A/ For definitions and coverage, see notes on Coverage.

B/ Includes foreign concerns with performance in U.S.

* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, page 39, total DoD awards subject to competition during FY 1995 and 1994 totaled \$109,112 million and \$110,187 million, respectively. A breakout of these awards is as follows:

	FY 1995		FY 1994	
	Dollars in Millions	Percent	Dollars in Millions	Percent
Total	\$ 109,112	100.0	\$ 110,187	100.0
Competed 1/	70,754	64.8	71,261	64.7
Follow-on	9,173	8.4	10,425	9.5
Not Competed	29,186	26.7	28,501	25.9

1/ See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10, page 41, displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 77.7 percent of the competed post-CICA awards during FY 1995, compared to 80.7 percent for FY 1994. Actions of \$25,000 or less accounted for 10.2 percent (10.0 percent last year), and other than full and open competition, 12.0 percent (9.2 percent last year).

Solicitation Procedures

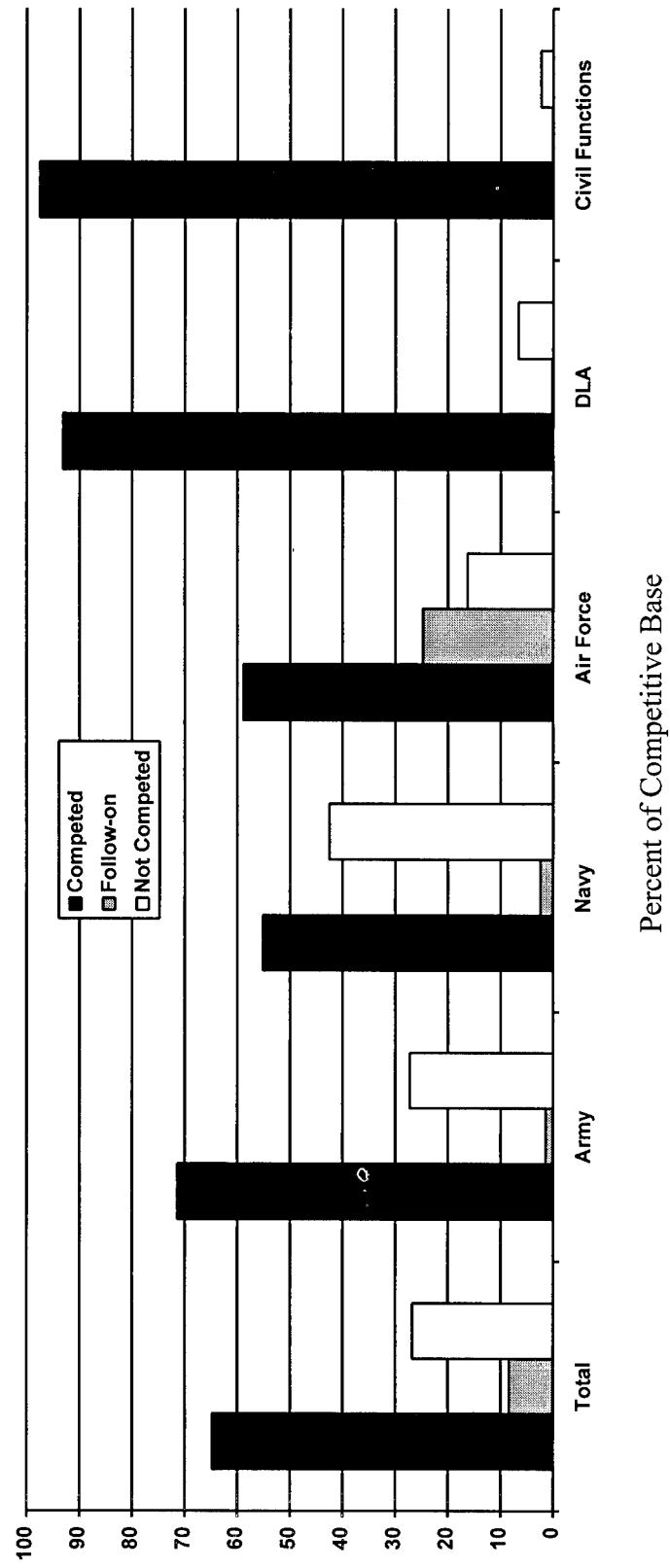
Tables 13 and 14, on pages 43 and 45, highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during FY 1995 and FY 1994. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1995 amounted to \$131.4 billion, a decrease of \$0.9 billion from the FY 1994 amount. Of the FY 1995 total, \$23.4 billion (17.8 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$2.7 billion, or 2.1 percent, while \$105.2 billion, or 80.1 percent, were awarded pursuant to CICA/SAP procedures. Within the Post-CICA categories the "Full & Open Competition" category accounted for \$54.3 billion, or 51.6 percent, and the "Other Than Full & Open Competition" category accounted for \$50.8 billion, or 48.3 percent. Similar data are also depicted by DoD Component in this table. Table 14 also shows a total of 10,613,238 procurement actions during FY 1995. This is a slight decrease from the 11,216,563 reported during FY 1994. Distribution by kind of contracting action is also depicted.

Chart IV, page 37, shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for FY 1995. The FY 1995 Navy obligations for "Not Competed" awards increased by \$3.5 billion, or 29.2 percent, from the FY 1994 amount. Most of the "Not Competed" increase can be attributed to a contract action for approximately \$3 billion related to the construction of a Nimitz Class (CVN 68) nuclear powered aircraft carrier.

Chart IV

Percent Distribution of DoD Awards by Extent of Competed Procurement
According to Defense Component: Fiscal Year 1995



Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.

TABLE 9
**DoD Prime Contract Awards by Extent of Competed Procurement,
 According to Defense Component: FY 1995 – FY 1994** ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT		TOTAL B/				ARMY				NAVY			
		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94	
		Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL		\$131,364,903		\$132,219,300		\$29,258,372		\$29,335,628		\$41,199,526		\$39,418,302	
INTR-AGENCY/FMS C/		\$9,774,874		\$8,869,384		\$1,716,933		\$2,360,785		\$1,887,346		\$1,442,553	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/		\$121,590,029		\$123,349,916		\$27,541,439		\$26,974,843		\$39,312,181		\$37,975,748	
TOTAL, EXCEPT EXCLUSIONS		\$12,477,581		\$13,162,460		\$2,245,280		\$2,310,752		\$2,271,952		\$2,811,335	
COMPETED E/		\$109,112,448		\$110,187,456		\$100.0		\$25,296,158		\$100.0		\$37,040,228	
FOLLOW-ON		\$70,754,208		64.8		\$71,261,491		64.7		\$17,571,327		71.2	
NOT COMPETED		\$9,172,532		8.4		\$10,424,765		9.5		\$348,866		1.4	
\$29,185,708		26.7		\$28,501,199		25.9		\$6,889,283		27.2		\$6,789,689	
AIR FORCE		AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
EXTENT OF COMPETED PROCUREMENT		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94	
		Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL		\$39,462,844		\$41,948,965		\$8,754,647		\$9,623,445		\$2,816,972		\$2,717,246	
INTR-AGENCY/FMS C/		\$5,892,943		\$4,839,252		\$223,417		\$204,043		\$2,666		\$1,0,579	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/		\$33,569,900		\$37,109,713		\$8,531,229		\$9,419,402		\$2,814,306		\$2,706,667	
TOTAL, EXCEPT EXCLUSIONS		\$1,958,205		\$2,148,316		\$1,028,197		\$1,238,758		\$237,011		\$209,801	
COMPETED E/		\$31,611,695		100.0		\$34,961,396		\$7,503,033		\$8,180,644		\$2,577,295	
FOLLOW-ON		\$18,617,871		58.9		\$18,277,895		52.3		\$6,988,835		93.1	
NOT COMPETED		\$7,846,696		24.8		\$8,331,901		23.8		\$18,122		0.2	
\$5,147,128		16.3		\$8,351,600		23.9		\$496,076		6.6		\$319,397	
		3.9								3.9		\$59,386	
												2.3	
													\$40,931
													1.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes actions with other Federal Agencies.

D/ Includes awards for utilities, the 8(a) program, and brand name items for commissary resale, and actions with another Federal Agency.

E/ Includes Federal Schedule awards.

* Less than 0.05 percent.

DoD Prime Contract Awards by Extent of Competed Procurement, According to Defense Component: FY 1995 - FY 1994 ^{A/}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT		TOTAL B/				ARMY				NAVY			
		Oct 94-Sep 95	Oct 93-Sep 94	Pct	Number	Oct 94-Sep 95	Pct	Number	Pct	Oct 94-Sep 95	Pct	Number	Pct
TOTAL		10,613,238	11,216,563		1,840,446	2,142,879		2,026,429		2,035,420			
INTRA-AGENCY/FMS C/	85,892	72,103	12,981		10,908	14,386		12,112					
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	10,527,346	11,144,460	1,827,465		2,131,971	2,012,043		2,023,308					
TOTAL, EXCEPT EXCLUSIONS	5,842,917	6,169,953	994,288		1,147,566	1,023,598		1,085,878					
COMPETED E/	4,684,429	100.0	4,974,507	100.0	833,177	100.0	984,325	100.0	988,445	100.0	937,430	100.0	
FOLLOW-ON	4,271,923	91.2	4,554,817	91.6	760,650	91.3	899,136	91.3	807,034	81.6	767,928	81.9	
NOT COMPETED	5,940	0.1	4,208	0.1	485	0.1	233	*	469	*	390	*	
	406,566	8.7	415,482	8.4	72,042	8.6	84,956	8.6	180,942	18.3	169,112	18.0	
EXTENT OF COMPETED PROCUREMENT		AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
		Oct 94-Sep 95	Oct 93-Sep 94	Pct	Number	Oct 94-Sep 95	Pct	Number	Pct	Oct 94-Sep 95	Pct	Number	Pct
TOTAL	2,565,546	2,776,530		1,444,000	1,285,199		386,140		447,378				
INTRA-AGENCY/FMS C/	9,699	8,630	47,363		38,478	942		1,723					
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	2,555,847	2,767,900	1,396,637		1,246,721		385,198		446,155				
TOTAL, EXCEPT EXCLUSIONS	502,944	529,649	974,963		841,300		228,648		257,069				
COMPETED E/	2,052,903	100.0	2,238,251	100.0	421,674	100.0	405,421	100.0	156,550	100.0	189,086	100.0	
FOLLOW-ON	1,999,110	97.4	2,180,117	97.4	394,677	93.6	382,642	94.4	109,324	69.8	129,743	68.6	
NOT COMPETED	4,786	0.2	2,605	0.1	119	*	875	0.2	12	*	2	*	
	49,007	2.4	55,529	2.5	26,878	6.4	21,904	5.4	47,214	30.2	59,341	31.4	

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure, According to Extent of Competed Procurement: FY 1995 - FY 1994
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 94-Sep 95	Oct 93-Sep 94	Oct 94-Sep 95	Oct 93-Sep 94	Oct 94-Sep 95	Oct 93-Sep 94
	Amount	Amount	Amount	Amount	Amount	Amount
TOTAL	\$131,364,903	\$132,219,300	\$22,252,455	\$22,031,845	\$109,112,448	\$110,187,456
INTRA-AGENCY/FMS C/	9,774,874	8,869,384	9,774,874	.8,859,384	0	0
TOTAL PRE-CICA AWARDS	2,739,111	3,686,829	882,925	824,144	1,856,186	2,862,685
TOTAL POST-CICA AWARDS D/	118,850,918	119,663,087	11,594,656	12,358,316	107,256,262	107,324,771
Actions of \$25,000 or less						
Full & Open Competition E/	54,250,771	56,554,144	0	0	54,250,771	56,554,144
Sealed Bids F/	7,165,598	8,418,202	0	0	7,165,598	8,18,202
Competitive Proposal	35,749,103	36,022,373	0	0	35,749,103	36,022,73
Combination	324,459	1,810,639	0	0	324,459	817,639
Architect-Engineer	1,644,446	1,810,885	0	0	1,644,446	1,810,885
Basic Research	1,164,791	864,907	0	0	1,164,791	864,907
Multiple Award Schedule	1,037,073	993,492	0	0	1,037,073	993,492
Alternate Source -						
Reduced Cost	882,283	1,622,928	0	0	882,283	1,622,928
Mobilization	3,949	3,138	0	0	3,949	3,138
Eng/R&D Capability	888,549	1,610,586	0	0	888,549	1,610,586
Set Aside						
6,272,979	6,003,717	0	0	6,272,979	6,003,717	
0/T Full & Open Competition	50,768,010	49,128,888	5,939,054	6,237,871	44,828,956	42,891,016
Only One Source	34,444,872	36,483,705	465,605	1,332,339	34,009,267	35,141,386
Unique Source	18,254,300	14,767,954	0	623,173	18,254,300	14,144,781
Follow-on	4,901,492	7,480,221	0	38,259	4,981,492	7,441,962
Unsolicited Res Prop	72,244	6,900	0	690	72,244	67,210
Patent/Data Rights	269,348	162,058	0	1,973	269,348	160,055
Utilities	465,605	486,924	465,605	485,571	0	1,353
Standardization	1,1,081	4,185	0	338	1,0,081	3,817
Other	10,451,801	13,514,463	0	192,336	10,450,801	13,322,127
Urgency	2,426,262	2,593,941	0	30,798	2,426,262	2,563,143
Mobilization	3,904,663	2,474,364	0	53,835-	3,904,663	2,528,198
Essential R&D Capability	1,781,480	1,771,662	0	405,024	1,781,480	1,366,637
International Agreement	693,724	531,940	693,724	531,940	0	0
Authorized by Statute F/	3,276,766	2,847,874	3,228,197	2,834,772	48,569	13,102
Authorized Resale	1,551,665	1,135,735	1,551,528	1,135,735	137	0
National Security	2,656,904	1,289,570	0	11,097	2,656,904	1,278,473
Public Interest	1,674	97	0	0	1,674	97
Otherwise Ruth by Statute	10,082	4,001	2,383	818	7,699	3,182

A/ For definitions and coverage, see notes on coverage.

B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale.

C/ FMIS, and actions with another Federal Agency.

D/ Includes Simultified Acquisition Procedure awards.

E/ Includes Federal Schedule awards.

F/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure: FY 1995 – FY 1994
According to Extent of Competed Procurement
(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED		FOLLOW ON		NOT COMPETED	
	Oct 94-Sep 95	Oct 93-Sep 94	Oct 94-Sep 95	Oct 93-Sep 94	Oct 94-Sep 95	Oct 93-Sep 94	Oct 94-Sep 95	Oct 93-Sep 94
TOTAL	\$109,112,448	\$110,187,456	\$70,754,208	\$71,261,491	\$9,172,532	\$10,424,765	\$29,185,708	\$28,501,199
INTRAGENCY/FMS C/	0	0	0	0	0	0	0	0
TOTAL PRE-CICA AWARDS	1,856,186	2,862,685	952,944	1,212,761	733,244	1,313,860	169,998	336,064
TOTAL POST-CICA AWARDS D/	107,256,262	107,324,771	69,801,264	100,0	8,439,288	100,0	9,110,905	100,0
Actions of \$25,000 or less	8,029,943	7,876,428	7,087,387	10,2	7,017,698	10,0	0	0
Full & Open Competition E/	54,250,771	56,554,144	54,250,831	77,7	56,554,144	80,7	0	0
Sealed Bids	7,165,598	8,118,202	7,165,598	10,3	8,418,202	12,0	0	0
Competitive Proposal	33,022,313	36,749,103	35,749,103	51,2	36,022,373	51,4	0	0
Combination	334,499	817,639	334,499	0,5	81,639	1,2	0	0
Architect-Engineer	1,644,446	1,810,885	1,644,446	2,4	1,810,885	2,6	0	0
Basic Research	1,164,791	864,907	1,164,791	1,7	864,907	1,2	0	0
Multiple Award Schedule	1,037,073	993,992	1,037,073	1,5	993,492	1,4	0	0
Alternate Source –	882,283	1,622,928	882,283	1,3	1,622,928	2,3	0	0
Reduced Cost	3,949	3,138	3,949	1,2	1,610,586	2,3	0	0
Mobilization	863,549	1,610,586	868,549	1,2	1,610,586	2,3	0	0
Eng/R&D Capability	9,786	9,204	9,786	9,204	9,204	0	0	0
Set Aside	6,270,979	6,003,717	6,273,039	9,0	6,003,717	8,6	0	0
O/T Full & Open Competition	44,822,956	42,891,016	8,353,885	12,0	6,476,231	9,2	8,436,695	100,0
Only One Source	34,009,267	35,141,366	4,755,212	6,8	3,958,399	5,7	5,727,640	67,9
Unique Source	14,254,300	14,141,981	1,149,483	1,6	1,149,483	0,8	1,150,688	13,4
Follow-on	4,96,492	7,441,982	4,336,428	0,6	4,91,437	0,7	3,825,998	45,3
Unsolicited Res Prop	72,244	67,210	14,9	14,9	14,9	14,9	5,824,567	63,9
Parent/Data Rights	269,348	160,085	2,379	4,113	4,113	4,113	0,0	0,0
Utilities	0	1,353	0	0	1,353	0	195,047	2,3
Standardization	1,081	3,877	3,14	1,450	1,450	0	0	0
Other	10,450,801	13,322,127	3,166,452	4,5	2,886,352	4,1	576,108	6,8
Urgency	2,426,262	2,563,143	564,318	0,8	738,035	1,1	543,734	6,4
Mobilization	3,904,663	2,528,198	2,656,499	3,8	1,450,168	2,1	24,495	0,3
Essential R&D Capability	1,781,480	1,366,637	8,910	*	158,047	0,2	83,238	1,0
International Agreement	0	0	0	0	0	0	0	0
Authorized by Statute F/	48,569	13,102	10,064	*	526	0	0	28
Authorized Resale	137	0	137	*	0	0	0	38,505
National Security	2,656,904	1,278,473	358,507	0,5	171,116	0,2	2,057,588	24,4
Public Interest	1,674	97	236	*	59	*	0	0
Otherwise Auth by Statute	7,699	3,182	4,390	*	657	*	1,625	*

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
According to Defense Component: FY 1995 – FY 1994^{a/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD				ARMY				NAVY			
	Oct 94-Sep 95	%	\$ Amount	%	Oct 93-Sep 95	%	\$ Amount	%	Oct 94-Sep 95	%	\$ Amount	%
TOTAL	131,364,903	100.0	132,219,300	100.0	29,258,372	100.0	29,335,628	100.0	41,199,526	100.0	39,418,302	100.0
INTRAGENCY/FMS C/	9,774,874	7.4	8,869,384	6.7	1,716,933	5.9	2,360,785	8.0	1,887,346	4.6	1,442,553	3.7
Actions of \$25,000 or Less	13,649,997	10.4	13,976,054	10.6	2,245,138	7.7	2,466,112	8.4	3,019,699	7.3	2,815,217	7.1
Actions(Except FMS)Over \$25,000	107,940,032	82.2	109,373,861	82.7	25,296,301	86.5	24,508,731	83.5	36,292,482	88.1	35,160,531	89.2
PRE-CICA Actions	2,739,111	2.1	3,686,829	2.8	2,12,299	0.7	228,271	0.8	20,440	*	13,114	*
POST-CICA Actions D/	105,200,921	80.1	100,0	105,687,033	79.9	100.0	25,084,002	85.7	100.0	24,280,460	82.8	100.0
Full & Open Competition E/	54,250,771	51.6	56,554,144	53.5	14,610,200	58.2	14,608,603	60.2	16,300,020	44.9	18,589,911	52.9
Sealed Bids	7,165,593	6.8	8,18,302	8.0	2,89,144	11.6	3,37,722	13.7	1,82,732	5.0	2,445,937	7.0
Competitive Proposal	35,749,103	34.0	36,022,373	34.1	8,59,275	34.3	8,537,114	35.2	10,71,297	29.6	11,024,857	31.4
Combination	0.3	0.3	8,117,639	0.8	48,803	0.2	32,181	0.1	120,105	0.3	680,966	1.9
Architect-Engineer	1,644,446	1.6	1,810,885	1.7	57,845	2.3	594,756	2.4	629,670	1.7	84,84	2.3
Basic Research	1,164,791	1.1	864,907	0.9	255,033	1.0	165,740	0.7	334,155	0.9	243,155	0.8
Multiple Award Schedule	1,037,073	1.0	993,492	0.9	255,570	1.0	201,022	0.8	277,778	0.8	265,442	0.8
Alternate Source –	882,283	0.8	1,622,928	1.5	1,624	*	8,453	*	872,117	2.4	1,606,722	4.6
Reduced Cost	3,949	*	3,333	*	1,339	*	2,964	*	2,653	*	1,606,548	4.6
Mobilization	868,702	0.8	1,610,586	1.5	1,585	*	4,129	*	868,702	2.4	1,606,548	4.6
Eng/R&D Capability	9,784	*	9,204	*	433	*	1,359	*	868,702	2.4	1,606,548	4.6
Set Aside	6,272,979	6.0	6,003,717	5.7	1,985,900	7.9	1,751,615	7.2	1,522,148	4.2	1,447,998	4.3
O/T Full & Open Competition	50,768,010	48.3	49,128,888	46.5	10,409,210	41.5	9,671,857	39.8	19,929,419	54.9	16,547,219	47.1
Only One Source	34,474,872	32.8	36,483,705	34.5	6,826,497	27.3	6,986,058	27.6	15,463,923	42.6	13,339,658	38.0
Unique Source	18,254,302	17.4	17,48,221	14.0	3,257,180	13.0	2,286,215	9.3	12,79,368	35.3	10,153,111	23.0
Follow-on	4,961,492	4.7	4,67,221	7.1	580,700	2.3	714,663	2.9	226,986	0.6	507,958	1.4
Unsolicited Res Prop	72,244	0.1	67,900	0.1	6,729	*	9,728	0.1	46,218	0.1	38,494	0.1
Patent/Data Rights	269,348	0.3	162,058	0.2	21,953	0.1	15,917	0.1	3,907	*	15,042	0.1
Utilities	465,605	0.4	486,924	0.5	325,017	1.3	316,099	1.3	1,111	*	277	*
Standardization	1,081	*	13,514,485	12.8	2,644,854	10.5	3,382,162	13.9	1,111	*	1,308	*
Other	10,450,801	9.9	13,802,463	*	1,302,162	*	1,389,698	6.6	2,553,478	7.4	2,389,698	7.4
Urgency	2,426,262	2.3	2,593,941	2.5	645,480	2.6	467,375	1.9	449,483	1.2	620,624	1.8
Mobilization	3,904,663	3.7	2,474,364	2.3	1,268,327	5.1	940,238	3.9	1,877,192	5.2	662,197	1.9
Essential R&D Capability	1,781,480	1.7	1,771,662	1.7	415,516	1.7	380,794	1.6	541,084	1.5	670,991	1.9
International Agreement	693,724	0.7	531,940	0.5	75,546	0.3	116,492	0.5	595,408	1.6	394,439	1.1
Authorized by Statute F/	3,276,766	3.1	2,847,874	2.7	995,850	4.0	867,543	3.6	982,116	2.7	846,099	2.4
Authorized Resale	1,551,665	1.5	1,135,735	1.1	0	0.0	81	*	6,693	*	408	*
National Security	2,656,904	2.5	1,289,570	1.2	170,994	0.7	203,275	0.8	13,442	*	12,637	*
Public Interest	1,674	*	97	0	0.0	0.0	80	*	156	*	156	*
Otherwise Auth by Statute	10,082	*	4,001	*	0	0.0	10,082	*	287	*	287	*

a/ For definitions and coverage, see notes on coverage.

b/ Includes Other Defense Agency awards not included elsewhere in this table.

c/ Includes actions with another Federal agency.

d/ Includes post-CICA GSA schedule awards.

e/ Includes Simplified Acquisition Procedure awards.

f/ Includes post-CICA 8(a) program.

* Less than 0.05 percent.

a/ For definitions and coverage, see notes on coverage.

b/ Includes Other Defense Agency awards not included elsewhere in this table.

c/ Includes actions with another Federal agency.

d/ Includes post-CICA GSA schedule awards.

e/ Includes Simplified Acquisition Procedure awards.

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 Directorate for Information Operations and Reports

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a/ For definitions and coverage, see notes on coverage.

b/ Includes Other Defense Agency awards not included elsewhere in this table.

c/ Includes actions with another Federal agency.

d/ Includes post-CICA GSA schedule awards.

e/ Includes Simplified Acquisition Procedure awards.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS						CIVIL FUNCTIONS							
	Oct 94-Sep 95		\$ Amount		%		Oct 93-Sep 94		\$ Amount		%		Oct 93-Sep 94		\$ Amount		%		Oct 94-Sep 95		\$ Amount		%		Oct 93-Sep 94	
TOTAL	39,462,844	100.0	41,948,965	100.0			8,754,647	100.0		9,623,445	100.0		2,816,972	100.0		2,717,246	100.0									
INTRAGENCY/FMS C/	5,892,943	14.9	4,839,252	11.5			223,417	2.6		204,043	2.1		2,666	0.1		10,579	0.4									
Actions of \$25,000 or Less	2,357,227	6.0	2,460,233	5.9			2,041,969	23.3		1,845,208	19.2		316,676	11.2		345,600	12.7									
Actions(Except FMS)Over \$25,000	31,212,674	79.1	34,649,480	82.6			6,489,260	74.1		7,574,194	78.7		2,497,630	88.7		2,361,066	86.9									
PRE-CICA Actions	2,481,244	6.3	3,445,275	8.2			0	0.0					8,744	0.3		267	*									
POST-CICA Actions D/	28,731,430	72.8	31,204,205	74.4			6,489,260	74.1	100.0	7,574,194	78.7	100.0	2,488,886	88.4	100.0	2,360,800	86.9	100.0								
Full & Open Competition E/	12,251,503	42.6	11,699,589	37.5			5,152,741	79.4		6,153,915	81.2		2,231,747	89.7		2,130,929	90.3									
Sealed Bids	928,811	32.2	8,776,492	26.5			256,682	4.6		4,494,233	6.5		1,182,192	47.5		1,249,511	57.2									
Competitive Proposal Combination	8,438,663	28.4	8,322,449	26.7			4,059,013	62.7		4,741,124	62.6		595,082	2.2		351,157	14.9									
Architect-Engineer	38,880	0.1	59,823	0.2			49,500	0.8		9,988	0.1		56,645	2.2		33,182	1.4									
Basic Research	488,540	0.9	225,565	0.7			0	0.0		3,164	*		168,986	6.8		175,603	7.4									
Multiple Award Schedule	405,271	1.4	352,808	1.7			18,976	0.3		13,169	0.2		3,393	*		16,221	0.7									
Alternate Source - Reduced Cost	37-	*	100	*			0	0.0		0	0.0		92-	*		0	0.0									
Mobilization	0	0.0	0	0.0			0	0.0		0	0.0		92-	*		0	0.0									
Eng/R&D Capability	35	*	100	*			0	0.0		0	0.0		0	0.0		0	0.0									
Set Aside	1,678,922	5.8	1,513,881	4.9			715,435	11.0		893,926	11.8		213,680	8.6		204,729	8.7									
O/T Full & Open Competition	16,458,182	57.3	19,500,902	62.5			1,320,139	20.3		1,420,219	18.8		252,812	10.2		229,871	9.7									
Only One Source	10,954,957	38.1	15,337,030	49.2			522,020	8.0		375,450	5.0		29,269	1.2		22,941	1.0									
Unique Source	1,638,150	5.7	1,774,887	5.7			136,433	2.1		123,412	1.6		11,192	0.7		15,338	0.7									
Follow on	4,062,138	14.1	6,147,828	19.7			433	2.2		2,205	*		346	*		391	*									
Unsolicited Res Prop	7,122	*	7,020	0.8			0	0.0		934	*		0	0.0		104	*									
Patent/Data Rights	217,282	0.5	116,962	0.4			2,461	*		3,721	*		0	0.0		1,142	*									
Utilities	136,874	*	166,284	0.5			0	0.0		246,086	5.9		3,221	*		0	0.0									
Standardization	753	*	1,189	*			22.8			381,780	5.9		10,485	0.4		6,393	0.3									
Other	4,891,878	17.0	7,122,859	22.8			0	0.0		259,440	3.2		80,628	3.2		94,425	4.0									
Urgency	867,201	3.0	1,009,363	3.2			209,269	2.3		136,221	1.8		53	*		0	0.0									
Mobilization	606,999	2.1	735,708	2.4			151,062	0.0		1,642	*		0	0.0		0	0.0									
Essential R&D Capability	822,551	2.9	716,854	2.3			0	0.0		1,270	*		3,375	*		0	0.0									
International Agreement	21,399	0.1	17,634	0.1			0	0.0		133,513	1.8		142,861	5.7		112,446	4.8									
Authorized by Statute F/	775,497	2.7	658,338	2.1			146,083	0.0		4.5			510,638	6.7		0	0.0									
Authorized Resale	576	*	586	*			289,996	3.3		439	*		0	0.0		0	0.0									
National Security	2,407,407	8.4	1,025,448	59-	*		0	0.0		0	0.0		0	0.0		0	0.0									
Public Interest	1,595	*	3,714	*			0	0.0		0	0.0		0	0.0		0	0.0									
Otherwise Auth by Statute	0	0.0																								

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action: FY 1995 - FY 1994^{A/}

SOLICITATION PROCEDURE	TOTAL				NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 94-Sep 95	%	Actions	%	Oct 93-Sep 94	%	Actions	%	Oct 94-Sep 95	%	Actions	%	Oct 93-Sep 94	%	Actions	%
TOTAL	10613238	100.0			11216563	100.0										
INTRA-AGENCY/FMS B/	85892	0.8			72103	0.6			2280		1984		3286		2887	
Actions of \$25,000 or Less	10276150	96.8			10913164	97.3									1337	
Actions(Except FMS)Over \$25,000	251196	2.4			231296	2.1			66196		66520		124380		108184	
PRE-CICA Actions	3128	*			3104	*			367		214		2153		2145	
POST-CICA Actions C/	248068	2.3	100.0		228192	2.0	100.0		65829	100.0	66306	100.0	122227	100.0	106039	100.0
Full & Open Competition D/	162744	65.6			156558	68.4			42653	64.19	45442	68.5	79370	64.9	70687	66.7
Sealed Bids	20492	8.3			2114	9.5			91970	14.0	1074	16.3	5165	4.2	4818	4.5
Competitive Proposal	84873	34.2			81544	35.7			20495	30.8	43653	35.7	39522	37.3	21141	61.0
Combination	0.2				10511	0.2			123	0.2	158	0.2	161	0.1	165	0.3
Architect-Engineer	105449	4.3			10149	4.4			1473	2.2	155	2.3	6593	5.4	6026	5.7
Basic Research	3522	1.4			2926	1.3			1341	1.6	1057	1.6	50	0.1	2480	4.4
Multiple Award Schedule	13468	5.4			10810	4.7			34	0.1	48	0.1	13397	11.0	10721	10.1
Alternate Source -	391	0.2			523	0.2			18	*	34	0.1	6	*	12	*
Reduced Cost	8	*			3	*			1	*	31	*	3	*	4	*
Mobilization	367	0.1			511	0.2			15	*	32	*	1	*	9	*
Eng/R&D Capability	16	*			9	*			2	*	1	*	2	*	1	*
Set Aside	29003	11.7			27881	12.2			11435	17.4	11331	17.1	10333	8.5	9397	8.9
O/T Full & Open Competition	81061	32.7			72118	31.6			23125	35.1	20856	31.5	42829	35.0	35343	33.3
Only One Source	34341	13.8			33261	14.6			13336	18.7	11522	17.4	13630	11.2	13020	12.3
Unique Source	16323	6.6			15829	6.9			5331	8.3	5221	7.9	7048	5.8	6521	6.1
Follow-on	1799	0.7			1811	0.8			507	0.8	522	0.8	255	0.2	225	0.2
Unsolicited Res Prop	155	0.1			200	0.1			63	0.1	74	0.1	352	0.3	363	0.3
Patent/Data Rights	666	0.3			652	0.3			198	0.3	171	0.3	1483	1.2	1547	1.5
Utilities	1623	0.7			1699	0.7			37	0.1	80	0.1	483	0.1	98	0.2
Standardization	*				112	*			6	*	7	*	4	*	4	*
Other	13766	5.5			13058	5.7			6094	9.3	5447	8.2	4482	3.7	4360	4.1
Urgency	6239	2.5			6684	2.9			3883	5.9	4401	6.6	1208	1.0	1102	1.0
Mobilization	2594	1.0			2900	1.3			230	0.3	205	0.3	1221	1.0	1311	1.2
Essential R&D Capability	508	0.2			408	0.2			49	0.1	51	0.1	148	0.1	79	0.1
International Agreement	317	0.1			436	0.2			88	0.1	82	0.1	73	0.1	191	0.2
Authorized by Statute E/	14985	6.0			12691	5.6			4369	6.6	4096	6.2	7052	5.8	5287	5.0
Authorized Resale	18910	7.6			14090	6.2			7	*	13	*	18861	15.4	13924	13.1
National Security	3159	1.3			1646	0.7			2159	3.3	485	0.7	632	0.5	434	0.4
Public Interest	8	*			2	*			4	*	1	*	4	*	4	*
Otherwise Auth by Statute	43	*			16	*			11	*	8	*	28	*	4	*

A/ For definitions and coverage, see notes on coverage.
 B/ Includes actions with another Federal Agency.
 C/ Includes Simplified Acquisition Procedure awards.
 D/ Includes Federal Schedule awards.
 E/ Includes Post-CICA 8(a) program.
 * less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16, page 51, shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for both fiscal years 1995 and 1994. Data are shown by type of contract pricing provision, according to Defense Component. During FY 1995, awards over \$25,000 (excluding intragovernmental awards) totaled \$106,598 million, of which \$68,987 million, or 64.7 percent, were awarded under fixed price procedures and \$33,319 million, or 31.3 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$4,292 million, or 4.0 percent.

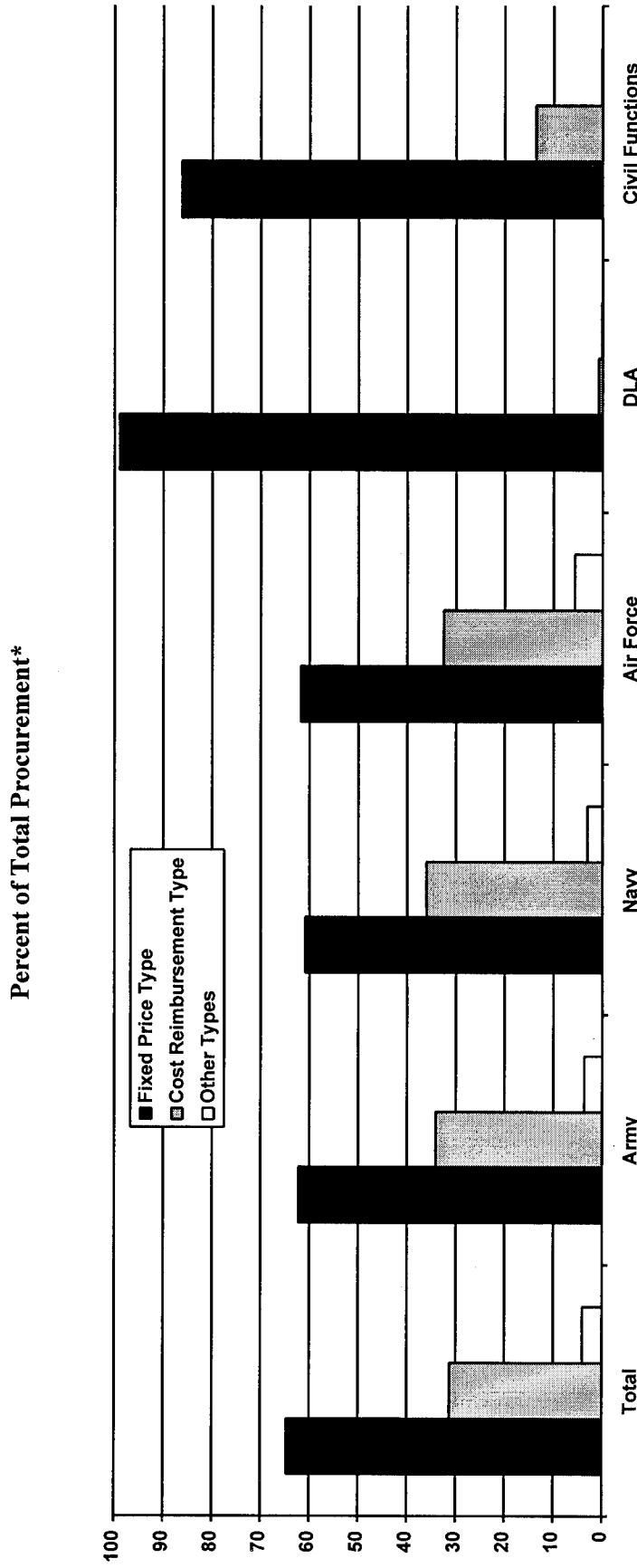
Cost-plus-fixed fee (CPFF) contracts accounted for 13.4 percent of the total contract awards over \$25,000 during FY 1995. The use of incentive contracts (both fixed price and cost-type combined) decreased from 17.3 percent of total contract dollars in FY 1994 to 14.3 percent in FY 1995. The use of firm fixed-price contracts increased from 47.5 percent to 49.1 percent.

The total of 233,072 contract actions over \$25,000 for FY 1995, Table 16, includes 66,196 original contract actions and modifications calling for additional work and 166,876 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 4.9 percent and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 10.9 percent. Table 17, page 55, provides annual data for FY 1986 through FY 1995, by type of pricing provision.

Chart V, page 49, shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for FY 1995.

Chart V

**Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: Fiscal Year 1995**



* *Intragovernmental actions and actions \$25,000 or less are excluded.*

TABLE 16
**DoD Prime Contract Awards by Type of Contract Pricing Provision,
 According to Defense Component: FY 1995 – FY 1994** ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL ^{B/}			ARMY			NAVY				
	OCT 94 – SEP 95	OCT 93 – SEP 94	AMOUNT	OCT 94 – SEP 95	OCT 93 – SEP 94	AMOUNT	OCT 94 – SEP 95	OCT 93 – SEP 94	AMOUNT	%	
TOTAL											
INTERAGENCY/FMS				\$29,258,372		\$41,199,526		\$39,418,302			
ACTIONS \$25,000 OR LESS	11,057,605	2,312,474		2,994,835		2,644,110		2,174,091			
ACTIONS OVER \$25,000	12,772,022	1,923,077		2,092,612		2,635,950		2,442,091			
FIXED PRICE TYPE											
FIRM	108,379,673	24,942,820	100.0	24,248,180	100.0	35,919,466	100.0	34,802,119	100.0		
REDETERMINABLE	66.5	15,507,098		15,571,067	64.2	21,868,453	60.9	21,217,784	61.0		
INCENTIVE	51,700,446	14,223,872	57.0	14,169,230	58.4	15,274,908	42.5	16,678,925	47.9		
ECONOMIC PRICE ADJUSTMENT	12,584,845	9,700,545	0.4	10,607,070	0.4	7,791,112	0.2	34,398	0.1		
COST REIMBURSEMENT TYPE											
NO FEE	5,231,253	1,700,446		3,989,166	1.5	5,954,416	16.6	3,744,989	10.8		
FIXED FEE	10,422,611	12,584,845	11.7	207,807	0.8	5,626,601	1.6	759,472	2.2		
INCENTIVE FEE	6,013,052	7,202,950	6.6	982,873	3.9						
AWARD FEE											
OTHER TYPES											
TIME AND MATERIALS	33,148,567	32,273,638	29.8	8,509,251	34.1	7,819,777	32.9	12,695,464	36.0		
LABOR HOURS	2,669,784	2,167,155	2.0	614,839	2.5	698,990	2.2	1,153,385	0.4		
	14,220,722	13,4	14,45,472	13.3	3,759,694	15.1	3,366,745	13.9	7,315,062	21.0	
	14,788,473	14,5	6,069,436	5.6	1,785,455	7.2	1,668,833	7.0	2,741,981	7.9	
	11,619,554	10.9	9,611,975	8.9	2,349,233	9.4	2,055,204	8.5	2,485,036	7.1	
	4,292,372	3,998,402	3.7	926,472	3.7	857,336	3.5	1,126,494	3.1		
	3,956,943	3,412,832	3.2	894,860	3.6	824,891	3.4	888,871	2.5		
	335,429	325,569	0.5	31,612	0.1	32,445	0.1	820,765	0.2		
AIR FORCE											
DEFENSE LOGISTICS AGENCY				\$8,754,647		\$9,623,445		\$2,816,972			
INTERAGENCY/FMS	5,558,979	2,087,580		287,835		252,257		55,636			
ACTIONS \$25,000 OR LESS				2,011,494		1,817,868		288,093			
ACTIONS OVER \$25,000	30,747,974	100.0		6,455,317	100.0	7,553,320	100.0	2,473,243	100.0		
FIXED PRICE TYPE											
FIRM	19,014,986	22,549,928	65.7	6,359,616	99.0	7,459,220	99.2	2,131,391	86.2		
REDETERMINABLE	14,255,667	13,250,041	38.7	2,836,187	44.2	2,897,683	38.4	2,129,151	86.0		
INCENTIVE	4,129,775	8,445,845	0.7	8,648	0.1	14,893	0.2	3,958	0.2		
ECONOMIC PRICE ADJUSTMENT	558,637	1.8	8,558,177	24.6	2,356-	54.6	4,576,644	60.6	1,046	*	
COST REIMBURSEMENT TYPE											
NO FEE	9,992,482	10,056,938	29.3	50,601	0.8	42,727	0.6	336,682	13.6		
FIXED FEE	1,188,940	1,031,011	3.4	15,199	0.2	9,205	0.1	12,709	0.5		
INCENTIVE FEE	1,902,759	2,412,269	7.2	35,402	0.5	33,522	0.4	115,034	4.7		
AWARD FEE	6,044,319	1,552,218	4.5	0	0.0	0	0.0	165,394	2.6		
OTHER TYPES	1,740,506	1,725,539	5.0	14,1	0	0	0.0	143,546	5.8		
TIME AND MATERIALS	1,431,910	1,313,745	3.8	15,100	0.2	21,373	0.3	5,169	0.2		
LABOR HOURS	238,556	4,411,794	1.2	15,025	0.2	20,863	0.3	4,632	0.2		
			75	*		510	*	518	*		
CIVIL FUNCTIONS											
DEFENSE LOGISTICS AGENCY				\$1,816,972				\$2,717,246			
INTERAGENCY/FMS	5,558,979	2,087,580		287,835		252,257		55,636			
ACTIONS \$25,000 OR LESS				2,011,494		1,817,868		288,093			
ACTIONS OVER \$25,000	30,747,974	100.0		6,455,317	100.0	7,553,320	100.0	2,473,243	100.0		
FIXED PRICE TYPE											
FIRM	19,014,986	22,549,928	65.7	6,359,616	99.0	7,459,220	99.2	2,131,391	86.2		
REDETERMINABLE	14,255,667	13,250,041	38.7	2,836,187	44.2	2,897,683	38.4	2,129,151	86.0		
INCENTIVE	4,129,775	8,445,845	0.7	8,648	0.1	14,893	0.2	3,958	0.2		
ECONOMIC PRICE ADJUSTMENT	558,637	1.8	8,558,177	24.6	2,356-	54.6	4,576,644	60.6	1,046	*	
COST REIMBURSEMENT TYPE											
NO FEE	9,992,482	10,056,938	29.3	50,601	0.8	42,727	0.6	336,682	13.6		
FIXED FEE	1,188,940	1,031,011	3.4	15,199	0.2	9,205	0.1	12,709	0.5		
INCENTIVE FEE	1,902,759	2,412,269	7.2	35,402	0.5	33,522	0.4	115,034	4.7		
AWARD FEE	6,044,319	1,552,218	4.5	0	0.0	0	0.0	165,394	2.6		
OTHER TYPES	1,740,506	1,725,539	5.0	14,1	0	0	0.0	143,546	5.8		
TIME AND MATERIALS	1,431,910	1,313,745	3.8	15,100	0.2	21,373	0.3	5,169	0.2		
LABOR HOURS	238,556	4,411,794	1.2	15,025	0.2	20,863	0.3	4,632	0.2		
			75	*		510	*	518	*		

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards.
 * Less than 0.05 percent.

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

* Less than 0.05 percent.

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision
According to Defense Component: FY 1995 ^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/			ARMY			NAVY					
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	10,613,238				1,840,446				2,026,429			
INTERAGENCY/FMS	6,411,850				1,445,049				166,490			
ACTIONS \$25,000 OR LESS	9,694,536				1,595,602				1,787,711			
ACTIONS OVER \$25,000	233,072	100.0	66,196	166,876	56,513	100.0	16,341	40,172	69,204	100.0	19,119	50,085
FIXED PRICE TYPE	174,001	74.7	55,325	118,676	42,538	75.3	13,350	29,188	40,156	58.0	14,607	25,549
FIRM	163,267	70.1	53,020	110,247	41,359	73.2	13,227	28,132	38,092	55.0	14,490	23,602
REDETERMINABLE	563	0.2	126	437	181	0.3	52	129	181	0.2	27	136
INCENTIVE	3,094	1.3	439	2,655	52	0.1	12	40	1,539	2.2	66	1,473
ECONOMIC PRICE ADJUSTMENT	7,077	3.0	1,740	5,337	946	1.7	59	887	362	0.5	24	338
COST REIMBURSEMENT TYPE	43,797	18.6	8,581	34,796	9,911	17.5	2,590	7,321	22,973	33.2	3,310	19,663
NO FEE	3,124	1.3	898	2,226	1,079	1.9	324	755	520	0.8	208	312
FIXED FEE	30,475	13.1	6,097	24,378	6,208	11.0	1,772	4,436	18,318	26.5	2,701	15,617
INCENTIVE FEE	947	0.4	1,195	7,552	510	0.9	75	419	1,695	0.3	32	148
AWARD FEE	8,831	3.8	1,391	7,440	2,114	3.7	419	1,695	3,955	5.7	369	3,586
OTHER TYPES	15,694	6.7	2,290	13,404	4,064	7.2	401	3,663	6,075	8.8	1,202	4,873
TIME AND MATERIALS	14,019	6.0	2,038	11,981	3,924	6.9	389	3,535	5,600	8.1	1,040	4,560
LABOR HOURS	1,675	0.7	1,252	1,140	0.2	0.2	12	128	475	0.7	162	313
NUMBER OF PROCUREMENT ACTIONS												
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE			DEFENSE LOGISTICS AGENCY			CIVIL FUNCTIONS					
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	2,565,546				1,444,000				386,140			
INTERAGENCY/FMS	2,313,686				69,006				9,890			
ACTIONS \$25,000 OR LESS	2,301,939				1,352,606				342,848			
ACTIONS OVER \$25,000	49,846	100.0	16,177	33,669	21,680	100.0	9,645	12,035	8,712	100.0	2,509	6,203
FIXED PRICE TYPE	37,121	74.5	13,659	23,462	21,413	98.8	9,601	11,812	8,181	93.9	2,364	5,817
FIRM	34,469	69.2	12,991	21,448	19,257	88.8	8,699	10,558	8,143	93.5	2,353	5,790
REDETERMINABLE	1,311	0.3	31	1,002	37	0.2	4	33	24	0.2	7	14
INCENTIVE	1,349	2.7	347	1,000	13	0.1	7	891	1,215	13	0.1	2
ECONOMIC PRICE ADJUSTMENT	1,172	2.4	290	882	2,106	9.7	891	1,215	13	0.1	2	1
COST REIMBURSEMENT TYPE	8,076	16.2	1,961	6,115	213	1.0	38	175	512	5.9	145	367
NO FEE	1,330	2.6	2,95	1,015	63	0.3	10	53	70	0.8	29	41
FIXED FEE	4,264	8.6	1,148	3,116	150	0.7	28	122	227	2.6	74	153
INCENTIVE FEE	2,210	0.4	68	1,142	0	0.0	0	0	33	0.4	15	15
AWARD FEE	2,292	4.6	450	1,842	0	0.0	0	0	182	2.1	27	15
OTHER TYPES	4,649	9.3	557	4,092	54	0.2	6	48	19	0.2	0	19
TIME AND MATERIALS	3,631	7.3	490	3,141	52	0.2	6	46	6	0.1	0	19
LABOR HOURS	1,018	2.0	67	951	2	*	0	2	13	0.1	0	13

NOTE: Refer to first page of this table for footnotes.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1994 ^{AV}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/			ARMY			NAVY		
	OCT 93 - SEP 94		OTHER	OCT 93 - SEP 94		OTHER	OCT 93 - SEP 94		OTHER
	TOTAL	%	NEW WORK	TOTAL	%	NEW WORK	TOTAL	%	NEW WORK
TOTAL	11,216,563			2,142,879			2,035,420		
INTERAGENCY/FMS	656,640			180,581			169,428		
ACTIONS \$25,000 OR LESS	10,248,355			1,837,128			1,797,714		
ACTIONS OVER \$25,000	217,045	100.0	66,520	150,525	53,564	100.0	36,415	100.0	20,019
FIXED PRICE TYPE	162,521	74.9	56,547	105,974	40,466	75.4	14,485	25,081	61.3
FIRM	151,338	69.7	54,056	97,832	39,339	73.5	14,364	25,075	57.6
REDETERMINABLE	497	0.2	147	350	108	0.2	30	78	150
INCENTIVE	3,318	1.5	446	872	67	0.1	19	48	1,830
ECONOMIC PRICE ADJUSTMENT	7,368	3.4	1,898	5,470	852	1.6	72	780	4,455
COST REIMBURSEMENT TYPE	40,069	18.5	8,043	32,026	9,326	17.4	2,374	6,952	20,335
NO FEE	28,293	13.0	775	22,189	5,059	2.0	292	4,188	4,188
FIXED FEE	993	0.5	5,763	22,530	5,766	10.7	1,578	24,7	16,281
INCENTIVE FEE	919	0.5	1,194	799	525	1.0	79	446	208
AWARD FEE	7,819	3.6	1,311	6,508	1,976	3.7	425	1,551	3,458
OTHER TYPES	14,455	6.7	1,930	12,525	3,872	7.2	390	3,482	5,2
TIME AND MATERIALS	12,765	5.9	1,655	11,110	3,742	7.0	366	3,376	4,162
LABOR HOURS	1,690	0.8	1,275	1,415	130	0.2	24	106	518
TOTAL	2,776,530			1,285,199			447,878		
INTERAGENCY/FMS	233,360			51,045			12,820		
ACTIONS \$25,000 OR LESS	2,495,052			1,209,779			407,375		
ACTIONS OVER \$25,000	47,597	100.0	13,949	33,648	23,535	100.0	10,075	13,460	8,318
FIXED PRICE TYPE	34,979	73.5	11,528	23,451	23,226	98.7	9,989	13,237	7,832
FIRM	32,425	68.1	10,948	21,477	20,925	88.9	9,001	11,924	94.8
REDETERMINABLE	142	0.3	42	100	38	0.2	7	7	21
INCENTIVE	1,307	2.7	289	1,018	0	0.0	0	0	5
ECONOMIC PRICE ADJUSTMENT	1,105	2.3	249	856	2,263	9.6	981	1,282	20
COST REIMBURSEMENT TYPE	8,045	16.9	1,893	6,152	246	1.0	82	164	369
NO FEE	4,277	2.7	245	1,032	43	0.2	11	32	66
FIXED FEE	4,470	9.4	1,124	3,346	203	0.9	71	132	195
INCENTIVE FEE	227	0.5	68	1,159	0	0.0	0	11	2.3
AWARD FEE	2,071	4.4	456	1,615	0	0.0	0	97	1.2
OTHER TYPES	4,573	9.6	528	4,045	63	0.3	4	59	17
TIME AND MATERIALS	3,612	7.6	426	3,186	57	0.2	4	53	4
LABOR HOURS	961	2.0	102	859	6	*	0	6	0

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1995 - FY 1986
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(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION		FY 1995		FY 1994		FY 1993		FY 1992		FY 1991	
		AMOUNT	%								
TOTAL		\$106,597,811	100.0	\$108,349,673	100.0	\$112,280,488	100.0	\$113,402,449	100.0	\$126,294,179	100.0
FIXED PRICE TYPE (SUB-TOTAL)											
Firm		68,986,871	64.7	72,077,633	66.5	76,516,193	68.1	79,144,866	69.8	96,760,113	76.6
Redeterminable		52,331,258	49.1	51,489,382	47.5	56,281,476	50.1	57,887,749	51.0	71,673,745	56.8
Incentive		239,950	0.2	700,446	0.6	571,191	0.5	393,549	0.3	371,936	0.3
Economic Price Adjustment		10,402,611	9.8	12,684,845	11.7	11,341,869	10.1	12,683,020	11.2	13,740,819	10.9
COST REIMBURSEMENT AND OTHER TYPES											
No Fee		37,610,939	35.3	36,272,040	33.5	35,764,295	31.9	34,257,583	30.2	29,534,066	23.4
Fixed Fee		2,669,784	2.5	2,167,155	2.0	1,867,671	1.7	2,143,109	1.9	1,866,368	1.5
Incentive Fee		14,240,752	13.4	14,415,472	13.3	16,345,011	14.6	14,570,956	12.8	13,442,422	10.6
Award Fee		14,788,478	4.5	6,069,036	5.6	4,989,378	4.6	5,716,202	5.0	4,138,995	3.3
Other B/		11,619,554	10.9	9,621,975	8.9	8,715,771	7.8	8,415,007	7.4	6,903,079	5.5
		4,292,372	4.0	3,998,402	3.7	3,849,464	3.4	3,412,309	3.0	3,183,202	2.5
TOTAL											
FIXED PRICE TYPE (SUB-TOTAL)											
Firm		92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8	112,101,580	81.5
Redeterminable		64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1	73,860,472	53.7
Incentive		564,031	0.5	751,226	0.6	74,446	0.1	3,052	* 3	21,199,018	0.1
Economic Price Adjustment		16,736,422	13.7	16,982,333	14.1	21,341,924	16.4	19,025,753	14.0	21,397,310	15.6
COST REIMBURSEMENT AND OTHER TYPES											
No Fee		11,157,116	9.1	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7	16,644,780	12.1
TOTAL											
FIXED PRICE TYPE (SUB-TOTAL)											
Firm		29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2	25,441,260	18.5
Redeterminable		2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1	2,157,867	1.6
Incentive		13,320,480	11.3	12,728,604	10.6	13,985,018	10.8	13,006,905	9.6	11,891,155	8.6
Award Fee		4,558,135	3.7	3,545,652	2.9	3,401,078	2.6	5,156,987	3.8	5,720,251	4.2
Other B/		5,692,428	4.7	5,473,737	4.5	5,430,496	4.2	4,146,968	3.1	3,855,876	2.8
		2,966,403	2.4	2,424,250	2.0	2,411,270	1.9	2,295,210	1.7	1,750,101	1.3

a/ For definitions and coverage, see notes on coverage.

b/ Includes Time and Materials and Labor Hours Contracts.

* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 2,166 reporting large contractors totaled \$45,032 million in FY 1995, which was a 0.7 percent decrease from the \$45,364 million reported by 2,022 large contractors in FY 1994.

Small businesses received 42.5 percent of the total committed for subcontracting work during FY 1995, compared with 38.3 percent for FY 1994. Comparative data for FY 1986 through FY 1995 are given below.

(Amounts in Millions)

	1995	1994	1993	1992	1991	1990	1989	1988	1987	1986
1. Number of Large Contractors Reporting	2,166	2,022	1,863	1,742	1,709	1,664	1,555	1,571	1,469	1,353
2. Military Subcontract Commitments	\$45,032	\$45,364	\$44,947	\$47,318	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898
a. Small Businesses	19,160	17,365	16,879	18,165	19,413	21,499	22,009	22,309	21,559	20,362
b. Other Businesses	25,872	27,999	28,068	29,153	37,640	33,209	34,028	36,489	31,557	32,536
3. Percent of Total to Small Business Concerns (Line 2a/Line 2)	42.5	38.3	37.6	38.4	34.0	39.3	39.3	37.9	40.6	38.5

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition

procedures and award was made to the lowest responsible and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Emergency Order. Includes Intragovernmental and Federal Supply Schedule orders written by a Military Department or Defense Agency purchasing office.

Intragovernmental Order. Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Armed Forces Radiobiology Research Institute
Ballistic Missile Defense Organization
Commander US Special Operations Command
Defense Advanced Research Projects Agency
Defense Commercial Communications Office
Defense Commissary Agency
Defense Evaluation Support Activity
Defense Information Systems Agency
Defense Mapping Agency
Defense Nuclear Agency
Department of Defense Dependents Schools
Office for the Civilian Health & Medical Program
of the Uniformed Services (CHAMPUS)
On Site Inspection Agency
Uniformed Services University of Health Sciences
WHS Contracting Office

does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

Simplified Acquisition Procedures. Methods prescribed for making purchases of supplies or services using imprest funds, purchase orders, blanket purchase agreements, Government wide commercial purchase cards, or any other appropriate authorized method.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates,